NSE

National Stock Exchange Of India Limited

Date of 18-Aug-2026

NSE Acknowledgement

Symbol:-	PAKKA
Name of the Company: -	PAKKA LIMITED
Submission Type:-	Announcements
Short Description:-	Investor Presentation
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BSE ACKNOWLEDGEMENT

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Scripcode and Company Name	516030 - Pakka Ltd-
Subject / Compliance Regulation	Announcement under Regulation 30 (LODR)-Investor Presentation
Submitted By	Sachin Kumar Srivastava
Designation	Company Secretary &Compliance Officer

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7/Govt/SE/2026-27/0039
18th August, 2026

National Stock Exchange of India Limited
Exchange Plaza, 5th Floor,
Plot No. C/1, G Block, Bandra-Kurla
Complex, Bandra (East),
Mumbai 400 051
Trading Symbol: PAKKA

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers
25th Floor, Dalal Street
Mumbai - 400 001
Scrip Code: 516030

Sub: Investor Presentation for the first quarter ended 30th June, 2026 under Regulation 30 of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Dear Sir/Madam,

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 and in continuation of our letter dated 13th August, 2026 regarding schedule of Investors Call (Group Video Conference Call) today i.e. on Tuesday, 18th August, 2026 at 04:00 pm (IST) through Video Conference, we are enclosing herewith a presentation to be made in the Investor Call for the financial performance of the Company during for the first quarter ended 30th June, 2026.

Kindly take the above information on record. The presentation attached as above is also available on the website of the Company https://www.pakka.com.

Kindly bring it to the notice of all concerned.

Thanking you,

Yours faithfully,
***for* Pakka Limited**
SACHIN KUMAR SRIVASTAVA
Digitally signed by SACHIN KUMAR SRIVASTAVA
Date: 2026.08.18 15:34:07 +05'30'
Sachin Kumar Srivastava
Company Secretary &
Corporate Finance Head

Encl: As above

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CIN: L24231UP1981PLC005294

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INVESTOR CALL – Q1 FY 2026-27


INTRODUCING CHUK'S NEW
DELIVERY CONTAINER

Q1'27 HIGHLIGHTS

1. Highest ever quarterly revenue
2. Funding complete and Project Jagriti on track
3. Solid movement in Food Services and building of effective outsourcing model
4. Delivery ware customer success and ordering of first facility
5. Building of effective flexC base material. Pilot trials final.

BUSINESS PERFORMANCE

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FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE	EBITDA	PBT
119.60 Cr.	17.85 Cr.	8.77 Cr.
vs 84.26 Cr. in Q1' FY-26	vs 13.61 Cr. in Q1' FY-26	vs 6.54 Cr. in Q1' FY-26
vs 104.49 Cr. In Q4' FY-26	vs 13.11 Cr. In Q4' FY-26	vs 5.52 Cr. In Q4' FY-26
▲ 42 % Q1' FY-26	▲ 31% Q1' FY-26	▲ 34% Q1' FY-26
▲ 14% Q4' FY-26	▲ 36% Q4' FY-26	▲ 59% Q4' FY-26

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WRAP & CARRY

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FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE

101.14 Cr.

vs 70.49 Cr. in Q1' FY-26
vs 87.62 Cr. In Q4' FY-26

▲ **43%** Q1' FY-26

▲ **15%** Q4' FY-26

PBT

10.39 Cr.

vs 7.15 Cr. in Q1' FY-26
vs 12.42 Cr. In Q4' FY-26

▲ **45%** Q1' FY-26

▼ **16%** Q4' FY-26

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CHALLENGES

- PM4 start-up - Nov'26
- Product adoptability in the market
- Middle-East market crises
- High cost of finance

WAY FORWARD

- Major equipment work - 85% completed
- New power boiler & recovery boiler start-up - Sep'26
- Europe pilot trial - Sep'26
- Customer sample availability - Sep'26
- Exploring alternative markets in Australia
- Timely PM4 commissioning


PROJECT JAGRITI PROGRESS

FOOD SERVICES

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FINANCIAL PERFORMANCE – Q1' FY-27

REVENUE

18.45 Cr.

▲ **34%**
vs 13.77 Cr. (Q1' FY-26)

▲ **9%**
vs 16.87 Cr. (Q4' FY-26)

PBT

-1.62 Cr.

-0.61 Cr.
Q1' FY-26

-6.91 Cr.
Q4' FY-26

FINANCIAL PERFORMANCE – Q1' FY-27

+34%

REVENUE GROWTH

From ₹13.77 Cr. to ₹18.45 Cr. YOY

Our strongest start yet

+46%

B2B GROWTH

From ₹11.4 Cr. to ₹16.5 Cr.

The engine of the Quarter

3 → 12

RETAIL CHAINS LIVE

9 new chains live across Quick-Commerce, E-Commerce, and Modern Trade

FY27

BREAK-EVEN YEAR

On track to break even this year – after nearly a decade of losses.

GUIDANCE FOR THE YEAR

The growth trend will continue through the year – and with fixed costs holding, we expect to break after years of losses.

GROW B2B

- 22 new cities and 34 accounts added in Q1
- Deeper distributor and reseller network
- Momentum continues through the festive season

SCALE B2C

- Retail scaling ~3x, new chains added continuously
- Live across quick and E-commerce and Modern Trade
- New chains are the primary growth driver

OPTIMISE COGS

- Aggressively asset-light capacity to meet demand
- Fixed costs will not rise in line with revenue
- Gross margin on incremental sales flows straight to the bottom line

NEW PRODUCTS

- Delivery range developed; cost optimization underway
- Large-scale trials in progress with marquee customers
- A new category to widen the base

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PRODUCT DEVELOPMENT PLAN

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BUILDING FLEXC BASE

Lab trials complete
Aug 26

Pilot run complete
Sep 26

Distributor launch
Oct 26

Production and launch
Nov 26

Confectionery Wraps

Snack Pouches

Sachets

Medical Packaging

Seed Packs

Release liners

Dry food liners

Tea Pouches

TARGET APPLICATIONS

40-60 GSM bleached and unbleached

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BUILDING PAKKA CENTRE FOR MATERIAL SCIENCES

Research

- Base Materials
- Biotech
- Conversion
- Biodegradation
- Valorization

Applications

- Flexibles
- Wrap
- Carry
- Food Service
- Rigids

Collaborations

- Incubation
- Acceleration
- Global R&D
- Customers
- Convertors

Exploration

- LLM Building
- Cross Pollination
- Biomimicry
- Fermentation
- Design

Talent Attraction

- Global Uni tie-ups
- Infrastructure
- Facilities
- Internships
- Leadership

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Q2 2026 COMMITMENTS

Jagriti
Commission Recovery & Power. PM4 readiness

Delivery
Set up initial facility for launch

Innovations
Establish Material Science Centre

flexC
Pilot trials complete and soft launch

Profitability
Effective performance

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THANK YOU!

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