

7/Govt/SE-15
16th February, 2022

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Fax No. (022) 22722061,41, 39, 37

Scrip Code: 516030
Trading Symbol: YASHPAKKA

Dear Sir/Madam,

Sub: Investors Presentation

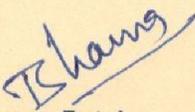
Dear Sir/Madam,

Please refer to our letter dated 14th February, 2022 wherein we have intimated the schedule of Investors call on 16th February, 2022. In this connection, we enclose herewith the presentation that would be used in the Investors call on the Standalone & Consolidated Un-audited Financial Results of the Company for the third quarter and nine months ended on 31st December, 2021.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,
For *Yash Pakka Limited*


Bhavna Patel
Company Secretary &
Compliance Officer



Encl: As above



YASH PAKKA

Packaging with a Soul

Investor Presentation

February 2020

Vision

Global
leadership in
creating,
producing and
distributing
regenerative
packaging to
contribute
towards a
cleaner planet

Goal 2025

Build towards
2500 Cr
turnover and
400 Cr profits

150 TPD
Moulded
Food
Serviceware
franchised
production

How?

150 TPD
Mineral
based
compostabl
e carry bag
material

250 TPD
compostable
flexible
packaging
materials

150 TPD
TPD
Bagasse
market
pulp

R o a d m a p

Particulars	2022-23	2023-24	2024-25	2025-26
Plan	50 TPD Pulp Drying 50 TPD Franchised Moulded production 100 TPD Flexi pack base	250 TPD Pulp line 150 TPD Flexible pack material 100 TPD Market pulp 100 TPD Franchised Moulded Production	Commercial Production mid year	Stabilise project Build market
Investment	200 Cr	500 Cr	-	-
Turnover	500 Cr	700 Cr	1500 Cr	2500 Cr
PBT	100 Cr	150 Cr	200 Cr	400 Cr

FOOD PACKAGING MARKET

Global Food Packaging Market Size, 2018-2026 (USD Billion)

\$393.6 Billion & **\$606.3 Billion**
in 2018 by 2026

Global Food Packaging Market Share, By Application, 2018

Bakery & Confectionery 37.3%

Fruits & Vegetables | Dairy Products | Meat, Poultry & Seafood
Sauces, Dressings & Condiments | Others

North America Food Packaging Market Size, 2018



Effective
Projects
Execution

Koushik

**Key
Components
and
Team**

Operational
Efficacy

Jagdeep

Capital
structuring
and flow

Jignesh

Strategic
Collaboratio
ns and
coordination

Ved

Strong
Product
Development

Sagar

Effective
leadership
in food
serviceware

Satish

2021 - 22 Quarter 4 Targets

Achieve
highest ever
turnover and
Profits

Finalize
Project and
funding for
flexible
packaging
base

Establish
Innovation
hub in
Bangalore

Effectively
establish first
moulded
products
franchise

Highlights

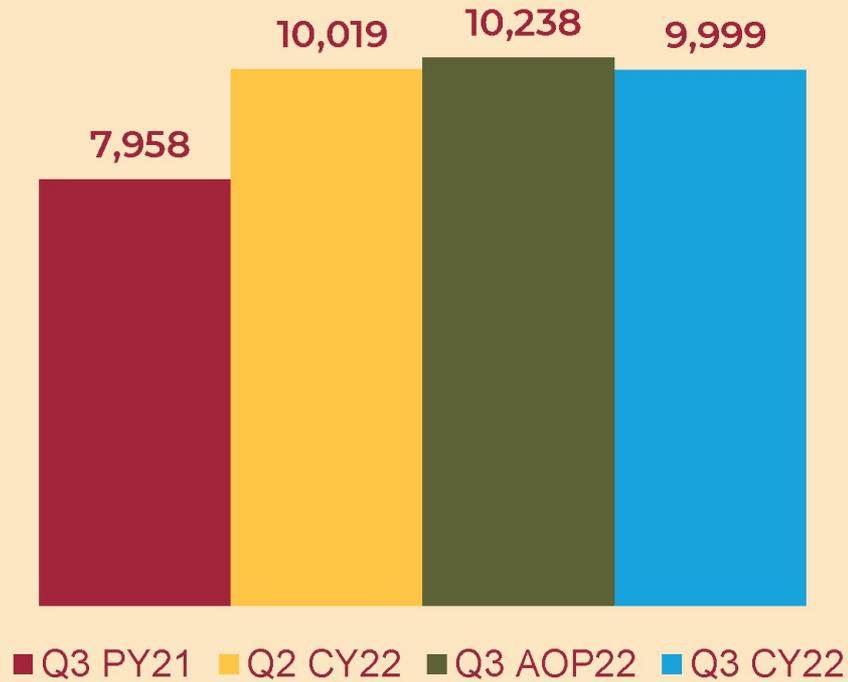
Tableware
Highest Quarterly
Performance
Prod - 437 Tons
Rev- 10.85 Cr
(Production is
sustainable)

Overall
Highest Revenue
Q3 : 78.47 Cr
YTD 9 Months
209.55 Cr

Overall
Highest PBT
YTD 9 Months
43.94 Cr

Tableware -
Delivery Segment
Solution by April
end - Will create a
huge demand for
CHUK

Production : Paper (In MT)

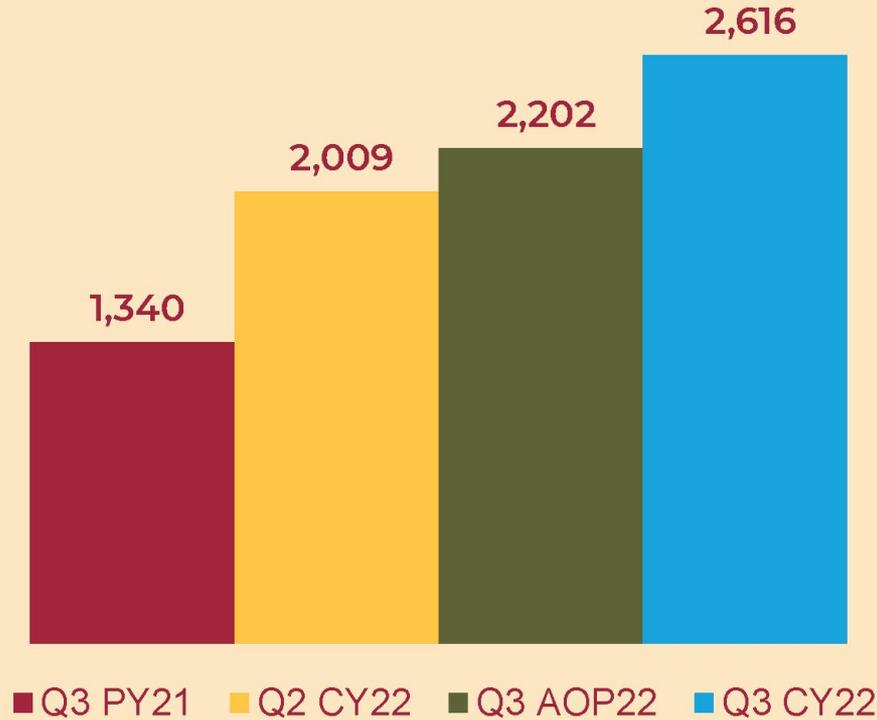


98% AOP achieved

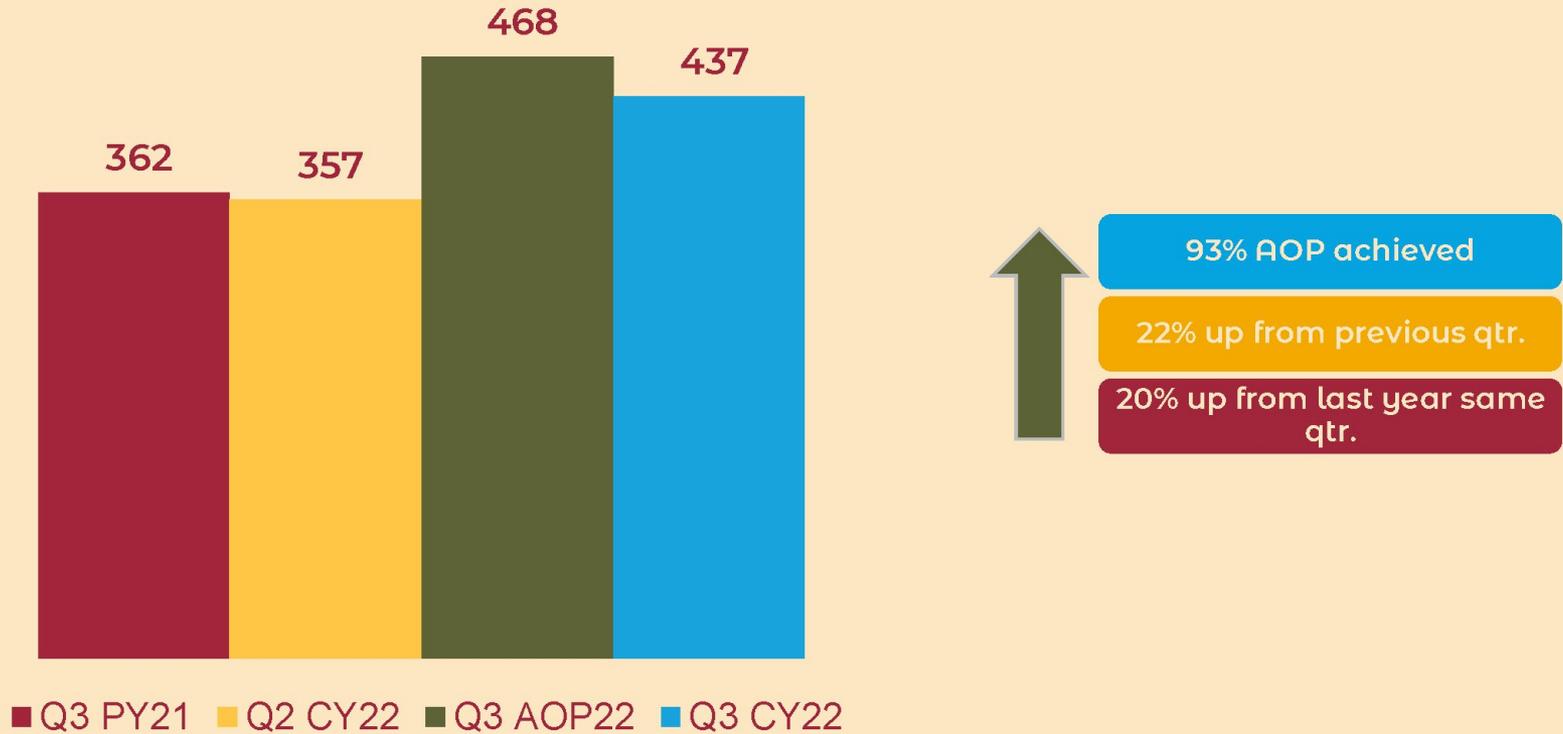
Almost at par from previous qtr.

26% up from last year same qtr.

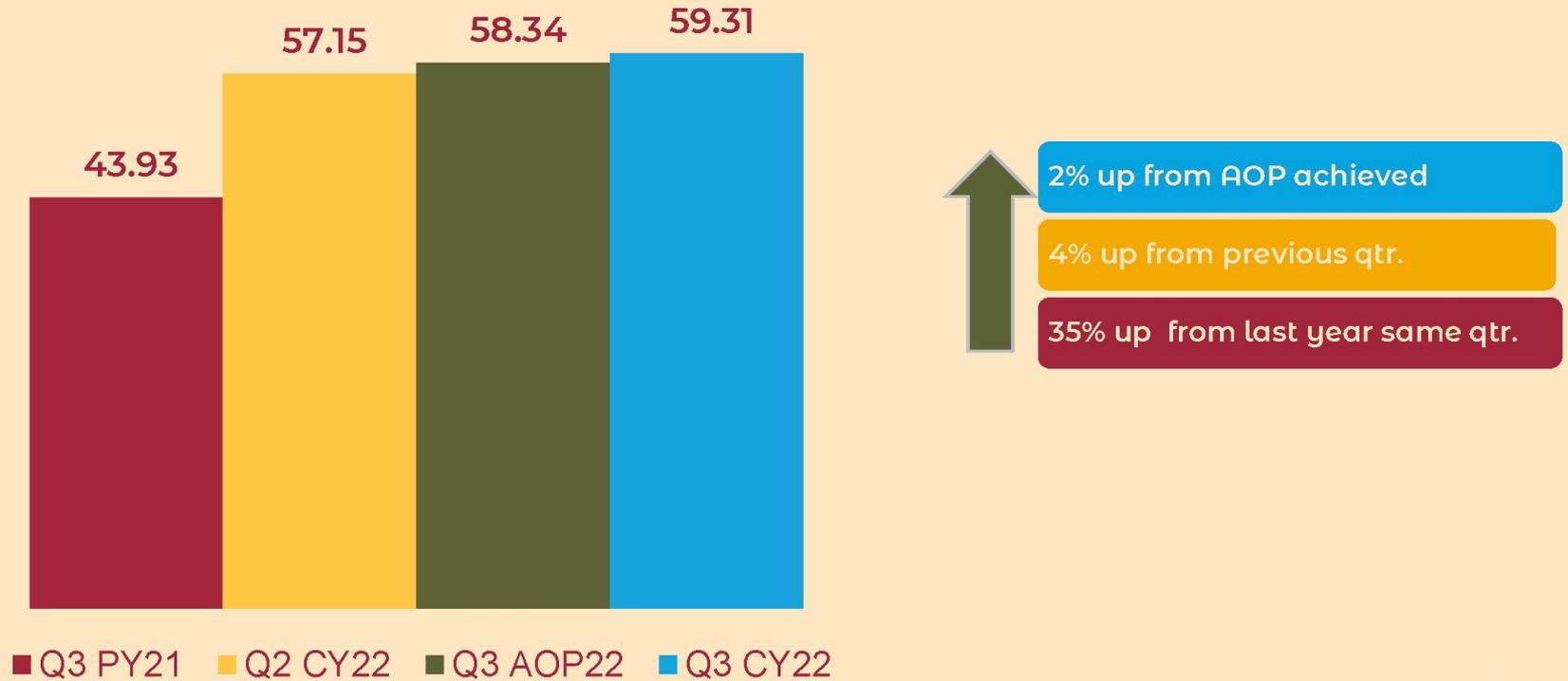
Production : Salable Pulp (In MT)



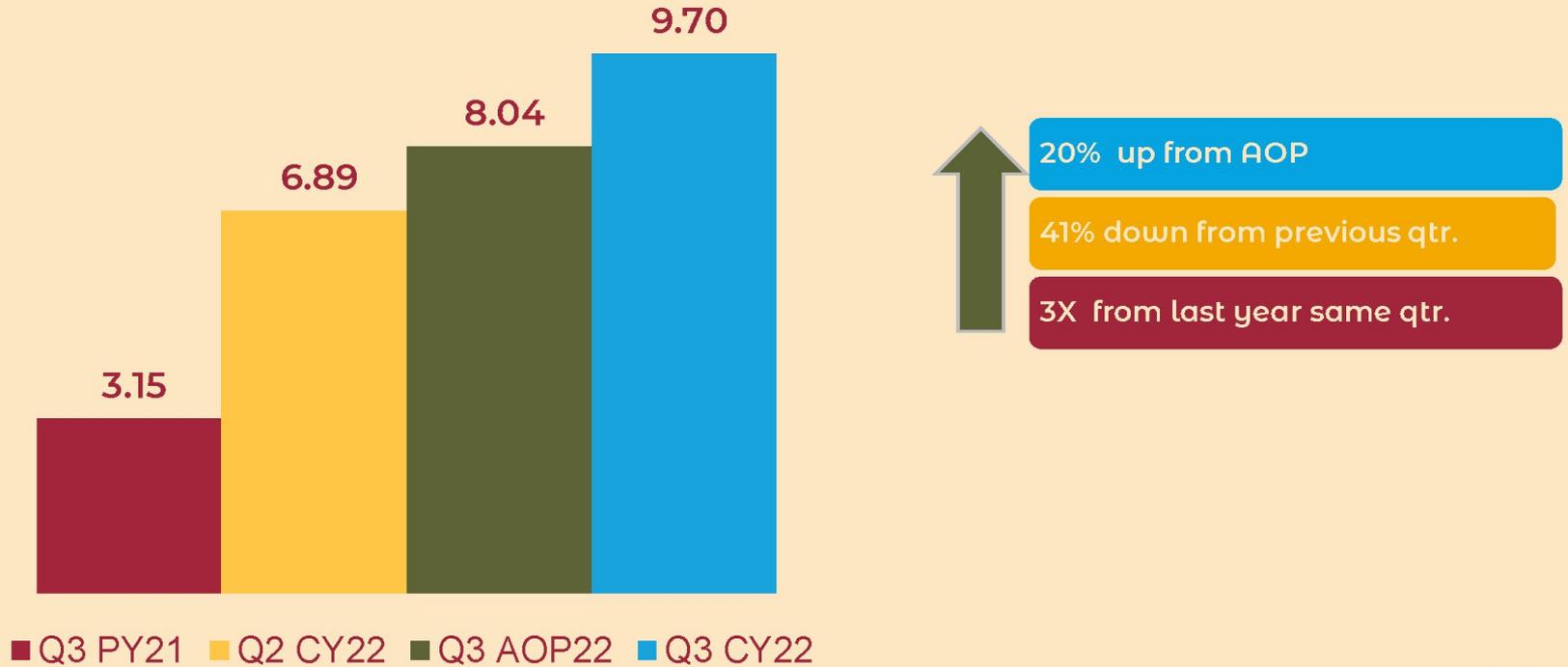
Production : Moulded Products (In MT)



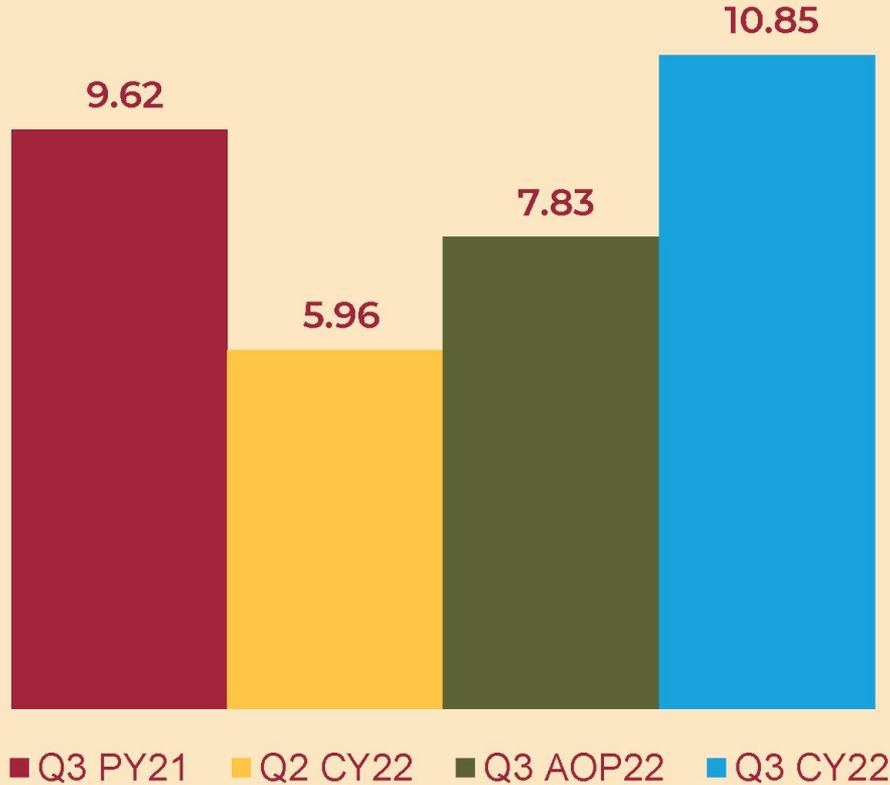
Revenue : Paper (In Cr.)



Revenue : Salable Pulp (In Cr.)

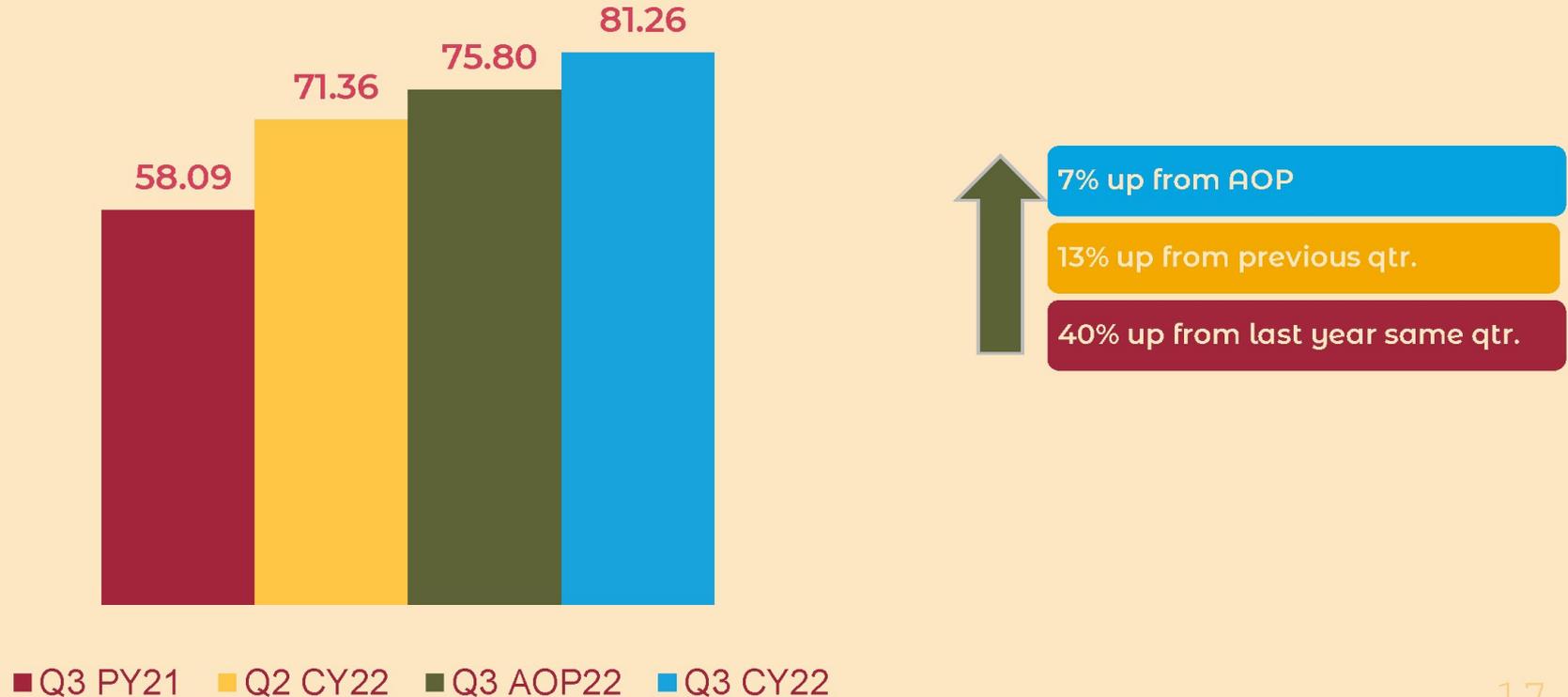


Revenue : Moulded Products (In Cr.)



- 40% up from AOP
- 2X up from previous qtr.
- 13% Up from last year same qtr.

Revenue : Consolidated (In Cr.)



Standalone Financial

Statement of Unaudited Financial Results for the quarter / Nine Month ended 31st December, 2021

(Rs. In lakhs)

Sr No.	Particulars	Quarter ended			Nine months ended		Year ended
		31.12.2021	30.09.2021	31.12.2020	31.12.2021	31.12.2020	31-Mar-21
		Reviewed	Reviewed	Reviewed	Reviewed	Reviewed	Audited
1	Income						
	(a) Revenue from Operations	7,847.17	7,047.47	5,216.59	20,954.65	12,478.34	18,365.09
	(b) Other Income	278.71	88.58	592.42	499.07	794.26	1,132.87
	Total Income	8,125.88	7,136.05	5,809.01	21,453.72	13,272.60	19,497.96
2	Expenses						
	(a) Cost of materials consumed	3,169.33	2,656.32	2,045.36	8,215.45	4,964.17	7,009.69
	(b) Purchase of stock-in-trade	3.59	0.02	-	3.61	3.88	3.87
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	191.81	-30.26	84.69	-189.84	-374.37	157.37
	(d) Employee Benefits expenses	990.89	786.80	841.29	2,485.77	2,090.14	2,794.32
	(e) Finance Costs	194.13	241.75	260.45	702.17	796.94	1,094.53
	(f) Depreciation and Amortisation expense	257.14	253.28	244.32	756.68	726.46	965.93
	(g) Power and Fuel	1,022.55	814.62	796.38	2,533.58	2,104.27	2,758.13
	(h) Other expenses	872.28	921.81	724.76	2,552.43	1,534.24	2,421.00
	Total Expenses	6,701.72	5,644.34	4,997.25	17,059.85	11,845.73	17,204.84
3	Profit/ (Loss) before tax [1-2]	1,424.16	1,491.71	811.76	4,393.87	1,426.87	2,293.12
4	Tax Expense						
	Current	251.90	247.72	143.10	756.94	253.58	411.50
	Deferred	183.95	192.60	99.72	562.20	172.18	209.51
5	Profit/ (Loss) for the year [3-4]	988.31	1,051.39	568.94	3,074.73	1,001.11	1,672.11
6	Other Comprehensive income						
	Items that will not be reclassified to profit or loss						
	(i) remeasurements of defined benefit plans	10.05	(58.84)	(0.25)	(84.17)	1.89	31.91
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(2.93)	17.14	0.07	24.51	(0.55)	(9.29)
	Total Other Comprehensive Income	7.12	(41.70)	(0.18)	(59.66)	1.34	22.62
7	Total Comprehensive Income for the year [5+6]	995.43	1,009.69	568.76	3,015.07	1,002.45	1,694.73
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,524.00	3,524.00	3,524.00	3,524.00	3,524.00	3,524.00
9	Earnings per share (FV per share Rs. 10/- each)						
	(a) Basic (Rs)	2.80	2.98	1.61	8.73	2.84	4.74
	(b) Diluted (Rs)	2.80	2.98	1.61	8.73	2.84	4.74

Key Ratio- 9Months-22

20.48%

PBT %age

27.28%

EBIDTA %age

14.33%

NP Ratio

1.32

Current
Ratio

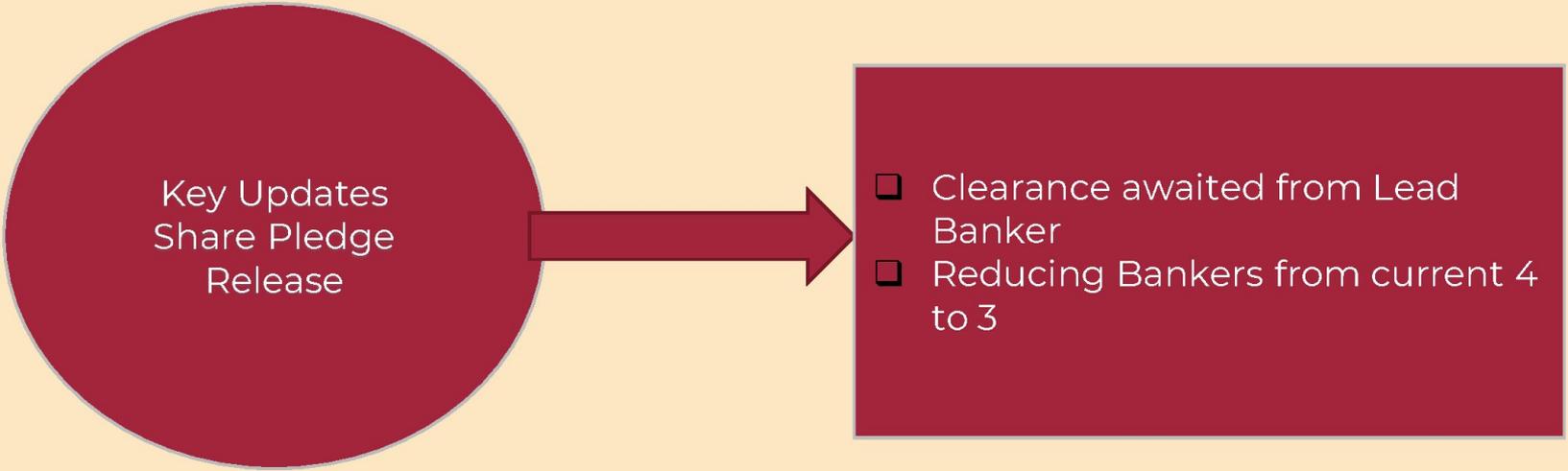
23.91%

ROCE

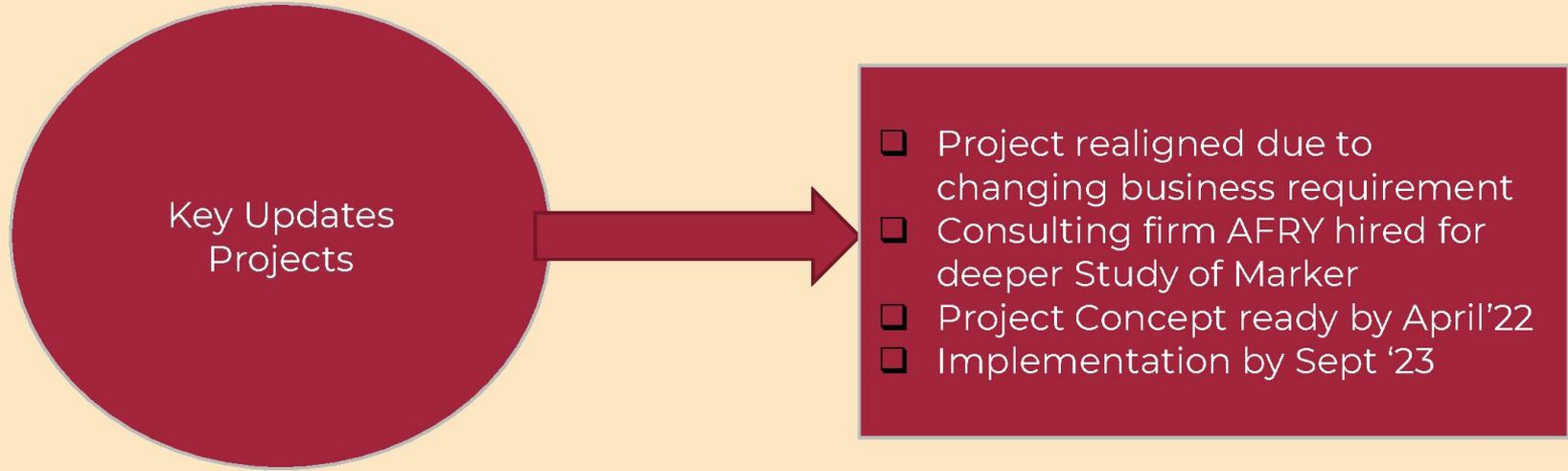
Consolidated Financial

Statement of Unaudited Consolidated Financial Results for the quarter / Nine Months ended 31st December, 2021				
Sr No.	Particulars	Quarter ended	Half Year	Nine months
		31.12.2021	30.09.2021	31.12.2021
		Reviewed	Reviewed	Reviewed
1	Income			
	(a) Revenue from Operations	7,847.17	13,107.48	20,954.65
	(b) Other Income	278.71	220.36	499.07
	Total Income	8,125.88	13,327.84	21,453.72
2	Expenses			
	(a) Cost of materials consumed	3,169.33	5,046.12	8,215.45
	(b) Purchase of stock-in-trade	3.59	0.02	3.61
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	191.81	-381.65	-189.84
	(d) Employee Benefits expenses	1,057.57	1,494.88	2,552.45
	(e) Finance Costs	194.65	508.09	702.74
	(f) Depreciation and Amortisation expense	257.14	499.54	756.68
	(g) Power and Fuel	1,022.55	1,511.03	2,533.58
	(h) Other expenses	942.77	1,688.95	2,631.72
	Total Expenses	6,839.41	10,366.98	17,206.39
3	Profit/ (Loss) before tax [1-2]	1,286.47	2,960.86	4,247.33
4	Tax Expense			
	Current	251.90	505.04	756.94
	Deferred	183.95	378.25	562.20
5	Profit/ (Loss) for the year [3-4]	850.62	2,077.57	2,928.19
6	Other Comprehensive income			
	Items that will not be reclassified to profit or loss			
	(i) remeasurements of defined benefit plans	10.05	-94.22	(84.17)
	(ii) Income taxes related to items that will not be reclassified to profit or loss	(2.89)	27.40	24.51
	(iii) Foreign Currency Translation Reserve	(2.86)		(2.86)
	Total Other Comprehensive Income	4.30	(66.82)	(62.52)
7	Total Comprehensive Income for the year [5+6]	854.92	2,010.75	2,865.67
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,524.00	3,524.00	3,524.00
9	Earnings per share (FV per share Rs. 10/- each)			
	(a) Basic (Rs)	2.41	5.90	8.31
	(b) Diluted (Rs)	2.41	5.90	8.31

Key Updates
Share Pledge
Release



- ❑ Clearance awaited from Lead Banker
- ❑ Reducing Bankers from current 4 to 3



Key Updates
US - Subsidy

- Exploration for CHUK Products started
- GCA Platform Vision created. Operational by May 2022



THANK YOU

PACKAGING WITH A SOUL

means we celebrate our oneness