### NIRAJ KUMAR VERMA REGISTERED VALUER (RV)

(Securities or Financial Assets)

#### **Supplementary Valuation Report**

To
The Board of Directors,
PAKKA LIMITED

312, Plaza Kalpana Society, 24/147, B-49, Birhana Road, Kanpur–208 001, Uttar Pradesh, India

Dear Sir(s),

Sub: Supplementary Valuation Report determining the Price of Equity Shares under Regulation 166A Of SEBI (ICDR) Regulation 2018

This Supplementary Valuation Report is being issued on request of the Company pursuant to the clarification sought by NSE vide emails dated August 13, 2024, and August 28, 2024, and further to our clarifications provided vide our letter dated August 22, 2024, and September 04, 2024. This report should be read along with our report dated August 05, 2024, issued in term of the engagement letter dated August 05, 2024, for determination of the Price of Equity Shares under Regulation 166A Of SEBI (ICDR) Regulation 2018.

We have provided our report in the capacity of a registered valuer

#### Scope of the Report

Our scope of service under this letter is restricted to the services specified in the scope of work indicated above and does not cover any other services including, illustratively the following:

- legal advice, opinion and representation in any form
- accounting and taxation matters, opinion and representation in any form
- any other certification services, reliance would be placed on the information that may be provided by the companies.

Our analysis and report are in conformity with international valuation standards developed by The International Valuation Standards Council (IVSC), ICAI Valuation Standards 2022 and Technical Guide on Valuation (Revised 2022 Edition).

In rendering the services, we relied upon the various materials/information provided by the management of the Company. Because of the limited purpose of this report, the financial information presented in this report may contain a departure from generally accepted accounting principles. Further, we have not audited, reviewed, or complied with the financial information provided by the management and have no assurance on it. Please refer to the limitations as placed

#### in Annexure- A to this report.

We hope the enclosed report will serve your purpose.

Thanking you, Yours faithfully,

NIRAJ KUMAR VERMA Registered Valuer (RV) IBBI Registration No. - IBBI/RV/05/2019/12030

Date: 16/09/2024

UDIN:- F009501F001231194

Encl: as above

# **Supplementary Valuation Report**

Of

#### PAKKA LIMITED

Valuation Date- September 16, 2024

Prepared by
NIRAJ KUMAR VERMA
Registered Valuer (RV)

IBBI Registration No. - IBBI/RV/05/2019/12030

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#### 1. EXECUTIVE SUMMARY

#### **Corporate Identity**

Pakka Limited is having its Registered Office at 312, Plaza Kalpana Society, 24/147, B-49, Birhana Road, Kanpur–208 001, Uttar Pradesh, India and was incorporated on May 05, 1981 under the Companies Act, 1956. The Corporate Identity Number (CIN) is L24231UPI981PLC005294. The equity shares of the company are listed on BSE Limited ('BSE') and National Stock Exchange of India Limited ('NSE') ('BSE' and 'NSE' are together known as, 'the Stock Exchanges').

#### **Business Activity:**

The Company began operations with an installed capacity to produce 1,940 TPA. The Company's journey began with the production of pulp and paper and has since evolved into the manufacturing of eco-friendly packaging products, maintaining its consistent commitment to sustainability. The Company changed its name to Yash Pakka Limited in FY 2019-20, which was renamed Pakka Limited in 2023. At present, the Company is concentrating on developing compostable packaging solutions.

#### PRODUCTS AND SERVICES

- Yash Papers Limited (YPL) has an operating history of over three decades and its product portfolio includes machine glazed agro based 30 ~ 100 GSM paper of unbleached Kraft, bleached Kraft and coloured Kraft varieties.
- YPL holds major market share in India in low-grammage Kraft paper segment. The company
  uses agri-residues such as Bagasse, and wheat straw as its major raw material for
  manufacturing paper. The company's operation is based in Faizabad district of Uttar Pradesh.
- Poster Paper
- Pulp
- Moulded Products (Tableware)
- Egg Tray
- Pith Pallets

#### **Manufacturing Units**

#### Ayodhya Plant

- Present infrastructure & Capabilities of YPL plant is detailed as below
  - Three paper machines mainly producing specialized paper grades for wrapping, packaging, interleaving, food and pharmaceutical uses. Total production capacity is

39,100 MTPA.

One integrated pulp mill which produces both bleached and unbleached pulp grades

from agro based raw materials (Mainly Bagasse and wheat straw as alternative). The total

capacity of the pulp mill is 130 TPD.

Two power plants, one with an output of 2.5 MW; the other with an output of 6 MW.

Both have extraction-cum-condensing turbines and rice husk based FBC boilers.

A chemical recovery plant with a capacity of 145 MT BD solids.

A Egg Tray Molding plant of 2.40 TPD Capacity.

Compact R&D setup

Moulded Products (Tableware) plant of 11.50 TPD Capacity

**Capital Structure** 

As on March 31, 2024, the Authorized Share Capital of the company, as per MCA records is

6000.00 Lakhs comprising of 5,60,00,000 Equity shares of Rs. 10/- each and 4,00,000 (Preference

shares of Rs. 100/- each. Further the Paid share capital of company comprising 3,91,68, Equity

shares of Rs. 10/- each.

Scope, Purpose and Usage of Valuation

The scope of our services as per the Engagement Letter dated is to carry out a valuation of the

equity shares of the Company, as on the Relevant date, i.e. Tuesday, July 30, 2024, being the date,

which is 30 days prior to the date of the Extra-Ordinary General Meeting of the Members of the

Company scheduled to be held on Thursday, August 29, 2024 as required under Regulation 161 read

with Regulation 166A of the SEBI ICDR Regulations, and issue a Valuation Report to be used by

the Board of Directors of the Company, as well as to represent to regulatory authorities in

connection with the proposed preferential issuance by the company pursuant to the extant

provisions of the SEBI ICDR Regulations.

Applicable Legal provisions, Guidelines and Directives:

Considering the purpose of valuation, we understand that the following legal provisions,

guidelines, and directives shall apply for the purpose of this valuation exercise;

SECURITIES AND EXCHANGE BOARD OF INDIA (ISSUE OF CAPITAL AND

**DISCLOSURE REQUIREMENTS) REGULATIONS, 2018** 

PART IV: PRICING

#### Pricing of frequently traded shares

- **164.** (1) If the equity shares of the issuer have been listed on a recognised stock exchange for a period of 90 trading days or more as on the relevant date, the price of the equity shares to be allotted pursuant to the preferential issue shall be not less than higher of the following:
- a. the 90 trading days' volume weighted average price of the related equity shares quoted on the recognised stock exchange preceding the relevant date; or
- b. the 10 trading days' volume weighted average prices of the related equity shares quoted on a recognised stock exchange preceding the relevant date.

Provided that if the Articles of Association of the issuer provide for a method of determination which results in a floor price higher than that determined under these regulations, then the same shall be considered as the floor price for equity shares to be allotted pursuant to the preferential issue.

- (2) If the equity shares of the issuer have been listed on a recognised stock exchange for a period of less than 90 trading days as on the relevant date, the price of the equity shares to be allotted pursuant to the preferential issue shall be not less than the higher of the following:
- a) the price at which equity shares were issued by the issuer in its initial public offer or the value per share arrived at in a scheme of compromise, arrangement and amalgamation under sections 230 to 234 the Companies Act, 2013, as applicable, pursuant to which the equity shares of the issuer were listed, as the case may be; or
- b) the average of the volume weighted average prices of the related equity shares quoted on the recognised stock exchange during the period the equity shares have been listed preceding the relevant date; or
- c) the average of the 10 trading days' volume weighted average prices of the related equity shares quoted on a recognised stock exchange during the two weeks preceding the relevant date.

Provided that if the Articles of Association of the issuer provide for a method of determination which results in a floor price higher than that determined under these regulations, then the same shall be considered as the floor price for equity shares to be allotted pursuant to the preferential issue.]

(3) Where the price of the equity shares is determined in terms of sub-regulation (2), such price shall be recomputed by the issuer on completion of 90 trading days from the date of listing on a recognised stock exchange with reference to the 90 trading days' volume weighted average prices of the related equity shares quoted on the recognised stock exchange during these 90 trading days

and if such recomputed price is higher than the price paid on allotment, the difference shall be paid by the allottees to the issuer.

Provided that if the Articles of Association of the issuer provide for a method of determination which results in a floor price higher than that determined under these regulations, then the same shall be considered as the floor price for equity shares to be allotted pursuant to the preferential issue.

(4) A preferential issue of specified securities to qualified institutional buyers, not exceeding five in number, shall be made at a price not less than the 10 trading days' volume weighted average prices of the related equity shares quoted on a recognised stock exchange preceding the relevant date.

Provided that if the Articles of Association of the issuer provide for a method of determination which results in a floor price higher than that determined under these regulations, then the same shall be considered as the floor price for equity shares to be allotted pursuant to the preferential issue:]

(b) no allotment shall be made, either directly or indirectly, to any qualified institutional buyer who is a promoter or any person related to the promoters of the issuer:

Provided that a qualified institutional buyer who does not hold any shares in the issuer and who has acquired rights in the capacity of a lender shall not be deemed to be a person related to the promoters.

Explanation. — For the purpose of this clause, a qualified institutional buyer who has any of the following rights shall be deemed to be a person related to the promoters of the issuer:-

- (a) rights under a shareholders' agreement or voting agreement entered into with promoters or promoter group;
- (b) veto rights; or
- (c) right to appoint any nominee director on the board of the issuer.
- (5) For the purpose of this Chapter, "frequently traded shares" means the shares of the issuer, in which the traded turnover on any recognised stock exchange during the 240 trading days preceding the relevant date, is at least ten per cent of the total number of shares of such class of shares of the issuer:

Provided that where the share capital of a particular class of shares of the issuer is not identical throughout such period, the weighted average number of total shares of such class of the issuer shall represent the total number of shares.

**Explanation**: For the purpose of this regulation, 'stock exchange' means any of the recognised stock exchange(s) in which the equity shares of the issuer are listed and in which the highest trading volume in respect of the equity shares of the issuer has been recorded during the preceding 90 trading days prior to the relevant date.

#### Other conditions for pricing

166A. (1) Any preferential issue, which may result in a change in control or allotment of more than five per cent. of the post issue fully diluted share capital of the issuer, to an allottee or to allottees acting in concert, shall require a valuation report from an independent registered valuer and consider the same for determining the price:

Provided that the floor price, in such cases, shall be higher of the floor price determined under sub-regulation (1), (2) or (4) of regulation 164, as the case may be, or the price determined under the valuation report from the independent registered valuer or the price determined in accordance with the provisions of the Articles of Association of the issuer, if applicable:

Provided further that if any proposed preferential issue is likely to result in a change in control of the issuer, the valuation report from the registered valuer shall also cover guidance on control premium, which shall be computed over and above the price determined in terms of the first proviso:

Provided further that the valuation report from the registered valuer shall be published on the website of the issuer and a reference of the same shall be made in the notice calling the general meeting of shareholders.

(2) Any preferential issue, which may result in a change in control of the issuer, shall only be made pursuant to a reasoned recommendation from a committee of independent directors of the issuer after considering all the aspects relating to the preferential issue including pricing, and the voting pattern of the said committee's meeting shall be disclosed in the notice calling the general meeting of shareholders.

Explanation.—The meeting of the independent directors referred in sub-regulation (2) shall be attended by all the independent directors on the board of the issuer.

#### Method of Valuation

- 1. Comparable Company Market Multiples Method (CCM)
- 2. Market Value Method
- 3. Net Asset Value Method

**Premise of Value** 

Going Concern Basis

**Valuation Summary** 

On the basis of valuation analysis and methodologies adopted and mentioned in greater detail in Report herein, we estimate that the Price of the Equity Shares of the company, as on July 30, 2024 is INR 227.92 per equity shares under Regulation 166A of Securities and Exchange Board of India (Issue of Capital and Disclosure Requirements) (Amendment) Regulations, 2022.

valuation working and summary have been provided in the Annexure [1-4] to this Report.

NIRAJ KUMAR VERMA

Registered Valuer (RV)

IBBI Registration No. - IBBI/RV/05/2019/12030

Date:16/09/2024

UDIN:- F009501F001231194

# 2. APPOINTING AUTHORITY, DISCLOSURE OF VALUER INTEREST OR CONFLICT & SOURCE OF INFORMATION

Sr.	Details	Remarks
No.		
A.	Appointing	Niraj Kumar Verma, Registered Valuer (IBBI Registration
	Authority	Number - IBBI/RV/ 05/2019 / 12030) has been engaged vide
		engagement letter dated 05/08/2024 for recommendation of
		Price of Equity Shares under Regulation 166A Of SEBI (ICDR)
		Regulation 2018
B.	Disclosure of	We hereby certify that the valuer is suitably qualified and
	Valuer Interest or	authorized to practice as a valuer; does not have a pecuniary
	Conflict	interest, financial or otherwise, that could conflict with the
		proper valuation of the company (including the parties with
		whom the company is dealing, including the lender or selling
		agent, if any). The valuer(s) accept instructions to value the
		company only from the appointing authority or eligible
		instructing party.
		We have no present or planned future interest in the company or
		its group companies, if any and the fee payable for this valuation
		is not contingent upon the value of shares reported herein.
		to not commission upon the small of smaller repetition necessity
C.	Source of	While performing the valuation, we have relied on the following
	Information	sources:
		a. Brief Profile received from the management about the
		company
		b. Audited Financial Statements as on March 31, 2024, March
		31, 2023 & March 31, 2022.
		c. Details of state of affairs as represented by the management
		as on the valuation date.
		d. Market / industry information.

# 3. VALUATION METHODOLOGY

Details	Remarks
Background	Valuation by its very nature, cannot be regarded as an exact science and the
	conclusions arrived at in many cases will be subjective and dependent on the
	exercise of individual judgment. Given the same set of facts and using the
	same assumptions, expert opinions may differ due to the number of separate
	judgment decisions. There can therefore be no standard formulae to establish
	an indisputable value, although certain formulae are helpful in assessing
	reasonableness.
	The International Valuation Standards Council (IVSC) is the independent
	global standard setter for the valuation profession. IVSC Develop high
	quality International Valuation Standards (IVS) which ensure consistency,
	transparency and confidence in valuations throughout the world and for
	arriving at the fair value of a share.
	ICAI Valuation Standards 2018 and Technical Guide on Valuation (Revised
	2018 Edition) issued by The Institute of Chartered Accountants of India ,
	prescribes the approaches for generally accepted valuation methodologies
	such as the Income approach, asset approach and the market approach similar
	to the internationally accepted valuation methodologies.
	For the purpose of ascertaining fair value, a valuer may therefore use any of
	the approaches as per the generally / internationally accepted valuation
	methodologies which in its opinion are most appropriate based on the facts
	of each valuation. Reliance is placed on the case of Dr. Mrs. Renuka Datla
	vs. Solvay Pharmaceutical B.V. & Ors on 30 October, 2003, in which it
	was held that, a valuer has to give a justification for selecting or rejecting a
	method.
	The internationally / generally accepted valuation methodologies have been
	discussed hereinafter, along with the reasons for choice of approach used
	based on the facts of proposed demerger.
	<u>l</u>

# A. Income Approach

The Income Approach includes several methods, such as Discounted Cash Flow (DCF) Method, Relief from Royalty (RFR) Method, Multi-Period Excess Earnings Method (MEEM), With and Without Method (WWM):

#### Discounted Cash Flow (DCF) Method:

Under DCF approach, the future free cash flows of the business are discounted to the valuation date to arrive at the present value of the cash flows of the business or capitalized using a discount rate1 depending on the capital structure of the company. This approach also takes into account the value of the business in perpetuity by the calculation of terminal value using the exit multiple method or the perpetuity growth method, whichever is appropriate.

#### Dividend Discount Model:

Under Dividend Discount Model the value of a share to the present value of dividends expected to be received.

A discounted dividend approach is most suitable for dividend - paying stocks in which the company has a discernible dividend policy that has an understandable relationship to the company s profitability, and the investor has a non-control perspective.

The DDM with a single holding period gives stock value as

$$V_0 = \frac{D_1}{(1+r)^1} + \frac{P_1}{(1+r)^1} + \frac{D_1 + P_1}{(1+r)^1}$$

where D 1 is the expected dividend at time 1 and V 0 is the stock 's (expected) value at time 0.

The expression for the DDM for any given finite holding period n and the general expression for the DDM are, respectively

$$V_0 = \sum_{t=1}^n \frac{D_t}{(1+r)^t} + \frac{P_n}{(1+r)^n}$$
 and  $V_0 = \sum_{t=1}^\infty \frac{D_t}{(1+r)^t}$ 

#### Relief From Royalty (RFR) Method:

Under RFR method value of the asset is estimated based on the present value of royalty payments saved by owning the asset instead of taking it on lease. It is generally adopted for valuing intangible assets that are subject to licensing, such as trademarks, patents, brands, etc.

#### Multi-Period Excess Earnings Method (MEEM):

This method is used for valuing intangible asset that is leading or the most significant intangible asset out of group of intangible assets being valued.

#### With and Without Method (WWM):

Under WWM, the value of the intangible asset to be valued is equal to the present value of the difference between the projected cash flows over the remaining useful life of the asset under the following two scenarios: business with all assets in place including the intangible asset to be valued; and business with all assets in place except the intangible asset to be valued

#### Reason for choice of methodology adopted under the Income Approach:

Considering the fact that the equity shares of the Company are listed on BSE Limited and National Stock Exchange of India Limited, Income approach was not considered as not appropriate for determination of price of Equity Shares. Moreover, the Discounted Cash Flow Method involves forecasting the Free Cash Flows Available to Equity (FCFE) & Estimated Terminal Value and discounted back to the valuation date with Cost of Equity (Ke) for the company to arrive at the Value available to equity shareholders. Accordingly, earlier, we have not carried out the valuation of the company using the Discounted Cash Flow Method since the purpose in case of the subject company under valuation is different, the income approach was not considered appropriate for valuation of the shares of company.

However, in terms of the specific request of the Company, pursuant to the clarification sought by NSE vide emails dated August 13, 2024, and August 28, 2024, and further to our clarifications provided vide our letter dated

		August 22, 2024, and September 04, 2024, we have included Income
		Approach for determination of value, by assigning appropriate weight.
В.	Market	Under this approach the valuation is done on the basis of the quoted market
	Approach	price of the company in case it is a publicly traded company, or publicly
		traded comparable businesses / date is reviewed in order to identify a peer
		group similar to the subject company and then their multiples are applied to
		the entity being valued to determine the fair value.
		Usually under the market based approach, the methods that maybe applied
		are Market Price Method, Comparable Multiple Method (CMM),
		Comparable Transaction Method (CTM) Under CMM method various
		multiple like EV/Sales, EV/EBITDA, P/BV P/E, Price/Sales can be used to
		value a business depending upon the facts and circumstances of the cases.
		Reason for choice of methodology adopted under the Market Approach:
		In the present case, for the application of the Market approach is to be kept
		in mind that the company is a listed entity at Bombay stock exchange and
		National stock exchange. Accordingly, the Market Approach has been
		considered appropriate for the determination.
C	Cost	Under this approach, the book value / replaceable value / realizable value of
<b>C.</b>	Approach	the underlying assets of the company is determined to arrive at the value of
	прричен	the business, depending on the facts and circumstances applicable to a
		company Usually under the assets-based approach, the methods that maybe
		applied are Net Book Value Method, Net Replaceable Value, Net Realizable
		Value.
		Reason for choice of methodology adopted under the Asset Based
		Approach:
		We have considered the Net Book Value approach by assigning appropriate
		weight for the purpose of valuation.
D.	Conclusio	In conclusion, 1) Comparable Company Market Multiples Method (CCM)
	n	

2) Market Value Method 3 ) Net Asset Value Method and 4) Income Approach are used to determine the price of equity shares by assigning appropriate weights

Private & Confidential

4. VALUATION ANALYSIS

As per the mandate issued to us, in view of the purpose preferential allotment of shares as per

regulation 166 A of SEBI ICDR Regulations the fair value per equity share is being determined

based on a valuation analysis using Internationally Accepted Valuation Principles.

To aid us in our valuation analysis, we have relied on the information furnished by the

management of the Company, including but not limited to background of the business of the

Company & the group to which it belongs, unaudited financial statements as on 31st March 2024,

necessary explanations and information, which we believed were relevant to the present valuation

exercise, from the executives and management of the company.

The analysis that is conducted estimates the "Fair Price" of the equity shares of Pakka Limited

based on the valuation methodologies adopted

NIRAJ KUMAR VERMA

Registered Valuer (RV)

IBBI Registration No. - IBBI/RV/05/2019/12030

Date: 16/09/2024

UDIN:- F009501F001231194

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# **Valuation Summary**

Sr.	Method	Weight	Value per	Product	Annexure
NO.			share		No.
1.	Market Value	4	271.61	1086.44	1
2.	Comparable				2
	Company Market	3	242.41	727.22	
	Multiples Method			727.23	
3.	Income approach				3
	using the				
	Discounted Cash	2	200.67	401.34	
	Flow (DCF)				
	Method				
4.	Net Book Value	1	64.2	64.2	4
	Approach	1	04.2	04.2	
	Total	10		2279.21	

Weighted Average Value per share = 2279.21/10 = Rs. 227.92 Per share

Annexure 1

Market Approach using Market Value Method

I. Based on details available on the National Stock Exchange of India Limited (NSE)

Date of EGM	29-Aug-24			
Relevant Date	30-Jul-24			
A]	90 Trading I	Days		
Trading Day	Date	Series	Volume	Value
1	29-Jul-24	EQ	2,48,998	6,89,71,002.50
2	26-Jul-24	EQ	3,69,047	10,24,26,306.15
3	25-Jul-24	EQ	8,40,938	22,68,30,201.90
4	24-Jul-24	EQ	3,74,522	9,67,72,419.50
5	23-Jul-24	EQ	1,86,519	4,48,89,026.80
6	22-Jul-24	EQ	1,10,012	2,67,21,761.60
7	19-Jul-24	EQ	2,60,033	6,16,57,691.55
8	18-Jul-24	EQ	1,88,397	4,56,52,092.75
9	16-Jul-24	EQ	82,500	2,06,61,420.25
10	15-Jul-24	EQ	1,05,584	2,67,44,619.25
11	12-Jul-24	EQ	1,76,074	4,44,27,916.75
12	11-Jul-24	EQ	84,085	2,11,22,233.20
13	10-Jul-24	EQ	98,557	2,43,76,258.05
14	09-Jul-24	EQ	1,58,515	4,00,04,374.00
15	08-Jul-24	EQ	1,85,270	4,68,27,792.95
16	05-Jul-24	EQ	1,59,804	4,07,47,531.90
17	04-Jul-24	EQ	1,98,668	5,11,93,774.65
18	03-Jul-24	EQ	1,37,969	3,57,73,372.60
19	02-Jul-24	EQ	4,47,119	11,59,31,530.05
20	01-Jul-24	EQ	1,07,105	2,66,43,875.20
21	28-Jun-24	EQ	75,531	1,92,08,548.56
22	27-Jun-24	EQ	1,31,811	3,36,70,857.06
23	26-Jun-24	EQ	1,05,463	2,71,78,546.38
24	25-Jun-24	EQ	2,01,531	5,34,24,890.88
25	24-Jun-24	EQ	2,92,694	7,71,81,988.33
26	21-Jun-24	EQ	1,10,358	2,84,59,816.81
27	20-Jun-24	EQ	1,27,744	3,25,20,045.39
28	19-Jun-24	EQ	92,444	2,36,69,170.85
29	18-Jun-24	EQ	1,82,950	4,78,12,234.16
30	14-Jun-24	EQ	2,27,344	6,09,99,499.50
31	13-Jun-24	EQ	3,46,106	9,13,13,047.30
32	12-Jun-24	EQ	2,13,800	5,62,46,159.88
33	11-Jun-24	EQ	1,27,942	3,29,24,847.29
34	10-Jun-24	EQ	2,41,756	6,14,50,259.59
35	07-Jun-24	EQ	1,17,720	2,82,43,454.80
36	06-Jun-24	EQ	1,02,199	2,42,80,560.00
37	05-Jun-24	EQ	1,53,475	3,51,30,421.20

38	04-Jun-24	EQ	3,38,619	7,64,65,301.80
39	03-Jun-24	EQ	2,12,287	5,16,77,291.45
40	31-May-24	EQ	3,08,121	7,37,68,587.70
41	30-May-24	EQ	4,07,410	10,31,10,900.00
42	29-May-24	EQ	54,501	1,46,19,955.60
43	28-May-24	EQ	1,73,886	4,73,24,164.90
44	27-May-24	EQ	1,75,612	4,95,65,619.05
45	24-May-24	EQ	2,96,562	8,22,85,461.70
46	23-May-24	EQ	76,497	2,01,56,233.80
47	22-May-24	EQ	84,610	2,25,18,240.80
48	21-May-24	EQ	95,607	2,56,58,361.05
49	18-May-24	EQ	15,898	42,94,128.25
50	17-May-24	EQ	79,166	2,15,17,365.70
51	16-May-24	EQ	45,448	1,22,08,498.70
52	15-May-24	EQ	63,227	1,71,25,576.25
53	14-May-24	EQ	65,796	1,76,72,154.75
54	13-May-24	EQ	1,47,304	3,82,72,215.65
55	10-May-24	EQ	82,904	2,21,31,403.20
56	09-May-24	EQ	1,70,562	4,50,15,316.35
57	08-May-24	EQ	63,693	1,73,00,253.30
58	07-May-24	EQ	1,02,964	2,83,92,883.85
59	06-May-24	EQ	2,03,557	5,69,63,475.70
60	03-May-24	EQ	1,75,542	5,04,32,185.95
61	02-May-24	EQ	3,27,169	9,42,88,948.90
62	30-Apr-24	EQ	1,02,614	2,87,26,733.25
63	29-Apr-24	EQ	1,89,860	5,28,06,150.00
64	26-Apr-24	EQ	1,50,928	4,21,27,954.40
65	25-Apr-24	EQ	1,41,059	3,93,11,030.85
66	24-Apr-24	EQ	1,67,860	4,67,84,958.20
67	23-Apr-24	EQ	3,22,879	8,94,89,850.95
68	22-Apr-24	EQ	2,64,361	7,50,47,956.60
69	19-Apr-24	EQ	1,25,813	3,64,45,201.20
70	18-Apr-24	EQ	1,35,155	4,04,71,224.05
71	16-Apr-24	EQ	2,56,521	7,53,27,571.05
72	15-Apr-24	EQ	92,646	2,60,74,513.55
73	12-Apr-24	EQ	1,53,912	4,47,63,885.30
74	10-Apr-24	EQ	1,29,590	3,82,64,442.30
75	09-Apr-24	EQ	1,09,911	3,31,25,922.40
76	08-Apr-24	EQ	1,60,680	4,91,42,795.05
77	05-Apr-24	EQ	98,713	3,01,84,351.95
78	04-Apr-24	EQ	94,181	2,90,43,598.20
79	03-Apr-24	EQ	89,497	2,75,74,746.95
80	02-Apr-24	EQ	1,57,601	4,84,41,808.15

81				•
	01-Apr-24	EQ	1,95,802	5,86,61,791.70
82	28-Mar-24	EQ	1,82,663	5,42,12,057.65
83	27-Mar-24	EQ	4,32,090	12,88,27,155.20
84	26-Mar-24	EQ	2,73,124	7,95,81,084.30
85	22-Mar-24	EQ	1,94,660	5,94,93,281.55
86	21-Mar-24	EQ	3,72,060	11,49,71,716.95
87	20-Mar-24	EQ	9,40,459	28,06,01,940.25
88	19-Mar-24	EQ	1,91,825	5,37,16,858.25
89	18-Mar-24	EQ	1,32,851	3,73,34,654.75
90	15-Mar-24	EQ	3,51,592	9,65,30,267.05
			1,73,48,433	4,71,19,39,576.03
			A	271.61
B	10 Trading D	Days		
Trading Day	Date	Series	Volume	Value (Rs.)
Trauling Day				
Trading Day	29-Jul-24	EQ	2,48,998	6,89,71,002.50
1 1	29-Jul-24 26-Jul-24	EQ EQ		
1 2 2			2,48,998	6,89,71,002.50
1 2 2 3	26-Jul-24	EQ	2,48,998 3,69,047	6,89,71,002.50 10,24,26,306.15
1 2 2 3 4 4	26-Jul-24 25-Jul-24	EQ EQ	2,48,998 3,69,047 8,40,938	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90
1 2 2 3 4 5 5 1	26-Jul-24 25-Jul-24 24-Jul-24	EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50
1 2 3 4 5 6 6	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24	EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80
1 2 2 3 4 5 5 6 7 8	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24	EQ EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60
1 2 3 4 5 5 6 7 8 8 9	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24	EQ EQ EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55
1 2 3 4 5 5 6 7 8 8 9	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24	EQ EQ EQ EQ EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033 1,88,397	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55 4,56,52,092.75
1 2 3 4 5 5 6 7 8 8 9	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24	EQ EQ EQ EQ EQ EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033 1,88,397 82,500	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55 4,56,52,092.75 2,06,61,420.25
1 2 3 4 5 5 6 7 8 8 9	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24	EQ EQ EQ EQ EQ EQ EQ EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033 1,88,397 82,500 1,05,584	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55 4,56,52,092.75 2,06,61,420.25 2,67,44,619.25
1 2 3 4 5 5 6 7 8 8 9	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 18-Jul-24 16-Jul-24	EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033 1,88,397 82,500 1,05,584 27,66,550	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55 4,56,52,092.75 2,06,61,420.25 2,67,44,619.25 72,13,26,542.25
1 2 3 4 5 5 6 7 8 9 10	26-Jul-24 25-Jul-24 24-Jul-24 23-Jul-24 22-Jul-24 19-Jul-24 16-Jul-24 15-Jul-24	EQ	2,48,998 3,69,047 8,40,938 3,74,522 1,86,519 1,10,012 2,60,033 1,88,397 82,500 1,05,584 27,66,550	6,89,71,002.50 10,24,26,306.15 22,68,30,201.90 9,67,72,419.50 4,48,89,026.80 2,67,21,761.60 6,16,57,691.55 4,56,52,092.75 2,06,61,420.25 2,67,44,619.25 72,13,26,542.25 260.73

#### Note:

- In accordance with the provisions of Regulation 164(5) of the SEBI ICDR Regulations for computation of the trading frequency and minimum issue price, NSE is the Stock Exchange that has the highest trading volume in respect of the Equity shares of the Company, during the preceding 90 Trading days prior to the Relevant date.
- As per provisions of SEBI ICDR Regulations the shares of the Company are **frequently Traded as** the trading turnover on NSE during the 240 trading days preceding the relevant date i.e., July 30, 2024, is more than 10% of the total number of shares of the Company.

#### Annexure-2

#### Market Approach using Comparable Company Market Multiples Method (CCM)

The CCM method involves valuing shares of a company using multiple derived from valuations of comparable companies which are listed on stock exchanges. The CCM method is based on the principle that market valuations/ comparable transactions take place between informed buyers and informed sellers; incorporation of all factors relevant to valuation. For the purposes of valuation of shares we are using P/E ratio for determining the valuation of equity share of the company.

The price-to-earnings ratio (P/E) is one of the most widely used metrics for investors and analysts to determine stock valuation. The P/E ratio is calculated by dividing the market value price per share by the company's earnings per share (EPS).

#### **Comparable companies ( Peer companies)**

Data available with various platforms and websites the following companies are grouped as peer companies.

Sr. No.	Name of companies
1.	Century Textiles & Industries Ltd
2.	JK Paper Ltd
3.	West Coast Paper Mills Ltd
4.	Andhra Paper Ltd
5.	Seshasayee Paper & Boards Ltd
6.	Tamil Nadu Newsprint & Papers Ltd
7.	Kuantum Papers Ltd

(source: https://www.screener.in/company/PAKKA/#top)

The P/E ratio of Peer group companies as on 31st March 2024,1st April 2024 as under

Sr.NO.	Name of Company	P/E ratio
1.	Century Textiles & Industries Ltd	102.3
2.	JK Paper Ltd	5
3.	West Coast Paper Mills Ltd	4.7
4.	Andhra Paper Ltd	4.3
5.	Seshasayee Paper & Boards Ltd	6
6.	Tamil Nadu Newsprint & Papers Ltd	6.1
7.	Kuantum Papers Ltd	6.5

Average of P/E Ratio	19.271	
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Earning Per share of the company under consideration (Pakka Ltd) as of March 31, 2024, = Rs. 12.57

Market Value Per share = P/E ratio X E.P.S i.e. 12.57 X 19.271 =242.241

# Annexure-3

# Income approach using the Discounted Cash Flow (DCF) Method

Sr. No.	Particulars	Amount
A.	Explicit Period cash flow	112.67
В.	Terminal Value	775.94
C.	Cumulative present value of Cash Flows (A+B)	888.61
D.	Cash and cash equivalents	53.54
E.	Debt	156.16
F.	Equity Value (C+D-E)	785.99
G.	No. of shares	39168100
	Value per share (INR) (F/G)	200.67

\*

Sr. No.	Particulars	Working Note Number
I.	for Free Cash flow	1.
II.	Terminal Value	2.
III.	Cost of Equity	3.
IV.	Weighted Average Cost of Capital on Book Value	4.
V.	Weighted Average Cost of Capital on Market Value	5.
VI.	WACC	6.
VII.	Adjusted Beta	7.
VIII.	Working Capital Changes except Cash & Cash equivalent	8.
IX.	Cost of Equity	9.
X.	Growth Rate	10.

# NIRAJ KUMAR VERMA REGISTERED VALUER (RV)

(Securities or Financial Assets)

#### W.N.:-1

# **Working for Free Cash flow**

				<u> </u>						
	1	1	T	T	T	ı	T	1	Amount In I	NR Crores
FY	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
PARTICULARS	Actual	Projected	Projected							
Turnover	404.74	461.11	468.3	874.58	971.7	1023.13	1043.53	1062.49	1081.44	1081.44
Growth rate %	0	0.139	0.016	0.868	0.111	-				
PBT	72.64	52.6	50.12	116.25	152.28	170.98	179.1	186.75	193.84	200.01
Less: Direct Taxes Paid	23.97	15.17	14.54	31.19	40.26	44.97	47.01	48.94	50.72	52.27
PAT	48.67	37.43	35.57	85.06	112.02	126.02	132.09	137.82	143.12	147.74
PAT Margin%	0.1202	0.0812	0.076	0.0973	0.1153	0.1232	0.1266	0.1297	0.1323	0.1366
Add: Depreciation	13.95	15.94	15.94	54.98	55.19	55.44	55.55	55.64	55.04	54.57
Less :Capital Expenditure	45.72	15	-	661.26	4	4	4	4	4	4
Add: Interest (post Tax)	6.71	15.28	14.84	41.5	36.7	30.85	24.83	18.82	13.74	9.35
Less: NWC (EXCEPT CASH AND EQ)	71.22	16.75	-31.21	2.56	14.88	27.92	32.5	42.5	76.26	110.02
Free Cash Flows	-47.6	36.9	97.56	-482.28	185.02	180.39	175.97	165.77	131.65	97.64
Discounting Factor	1.000	0.850	0.722	0.614	0.522	0.444	0.377	0.321	0.272	0.232
Present value of Cash flow	(47.60)	31.37	70.49	(296.16)	96.58	80.03	66.36	53.13	35.87	22.61

# NIRAJ KUMAR VERMA

# REGISTERED VALUER (RV)

(Securities or Financial Assets)

#### W.N.:-2

Terminal Value	
PBT	200.01
Tax@25.17%	52.27
PAT	147.74
Add: Depreciation	54.57
Less: Capex	4
Add: Interest (post Tax)	9.35
Less: NWC	110.02
FCF	97.64
Terminal value	775.94

#### W.N.: -3

Cost of Equity	
Risk free rate (Rf)	0.0750
Market rate of return - ER(m)	0.11
Adjusted Beta (Peer Group)	2.70
Add: Additional Risk Premium	
(unsystematic risk)	0.03
Cost of Equity (Ke)	0.1995

#### W.N.: -4

Calculation Of Weighted Average Cost of Capital on Book Value						
PARTICULARS	AMOUNT	Weight	Rate (After Tax)	WR		
EQUITY	39.1681	0.1047	0.1995	0.0209		
DEBT	109.5857	0.2928	0.0783	0.0229		
OTHER EQUITY	225.5198	0.6026	0.1995	0.1202		
TOTAL	374.2736	1				
WAAC				0.16401		

#### W.N.: -5

Calculation Of Weighted Average Cost of Capital on Market Value						
PARTICULARS	AMOUNT	Weight	Rate	WR		
EQUITY	1152.13	0.9131	0.199	0.1822		
DEBT	109.5857	0.0869	0.078	0.0068		
TOTAL	1261.715	1				
WAAC						

#### W.N.: -6

Computation WACC					
WACC on Book value	0.1640				
WACC on Market value	0.1890				
Average WACC	0.1765				

#### W.N.: -7

Computatio	n of Adjusted Beta
Name of Peer Company	Beta
Century Textiles & Industries Ltd	1.27
JK Paper Ltd	1.17
West Coast Paper Mills Ltd	0.96
Andhra Paper Ltd	0.85
Seshasayee Paper & Boards Ltd	0.88
Tamil Nadu Newsprint & Papers Ltd	1.15
Kuantum Papers Ltd	1.48
Pakka Limited	1.04
Average BETA	1.1
Adjustment for the company	1.6
Adjusted Beta	2. 70

# NIRAJ KUMAR VERMA REGISTERED VALUER (RV)

(Securities or Financial Assets)

W.N.: -8

Computation of Working Capital Changes except Cash & Cash equivalent										
Computation of Working Capital Changes except Cash &										
Cash equivalent	2024	2025	2026	2027	2028	2029	2030	2031	2032	2033
	237.1	345.2	276.5	445.0	539.0	639.9	749.3	868.9	1003.3	1175.5
Current Assets	2	3	4	5	6	8	4	7	1	4
		178.4	113.2	153.3	226.0	316.9	426.1	545.7		
Cash & Cash Equivalent	53.54	1	4	1	9	3	6	8	680.1	852.33
	183.5	166.8		291.7	312.9	323.0	323.1			
Current Assets excluding Cash & Cash Equivalent	8	2	163.3	4	7	5	9	323.2	323.2	323.21
-	112.3	150.0	194.5	289.1	298.0	295.1	290.6	280.6		
Current Liabilities	6	7	1	8	9	3	9	9	246.94	213.19
Net Working Capital Changes	71.22	16.75	-31.21	2.56	14.88	27.92	32.5	42.5	76.26	110.02

# NIRAJ KUMAR VERMA

# REGISTERED VALUER (RV)

(Securities or Financial Assets)

#### W.N.: -9

Cost of Equity				
Risk free rate (Rf)	0.750			
Market rate of return - ER(m)	0.110			
Adjusted Beta (Peer Group)	2.70			
Add: Additional Risk Premium (unsystematic risk)	0.03			
Cost of Equity (Ke)	.1995			

W.N.: -10
Perpetual Growth rate is taken as 4.5

#### Annexure-4

#### **NET BOOK VALUE APPROACH**

Value as per current value of net assets of the company as on the date of valuation has been arrived as per the latest available audited accounts of the company as on 31st March 2024. Assured by the management that no major changes have taken place between the date of the audited accounts and date of valuation. The value of assets has been taken on book values.

The working of adjusted value of the net assets as on 31st March 2024 as follows:

(Rs. In lakhs)

Particulars	As at 31st March, 2024
I. ASSETS	
Non-current assets	
(a) Property, plant and equipment	19,816.88
(b) Capital work-in-progress	4,521.51
(c) Right of Use Assets	36.45
(d) Goodwill	175.82
(e) Other intangible assets	167.27
(f) Intangible assets under development	396.90
(g) Financial assets	
(i) Investments	0.20
(ii) Loans	97.21
(iii) Other Financial Assets	7.73
(h) Other non current assets	1,516.26
Total non-current assets (A)	26,736.23
Current Assets	
(a) Inventories	11,114.05
(b) Financial assets	
(i) Investments	117.90
(ii) Trade receivables	4,000.85
(iii) Cash and cash equivalents	5,517.50
(iv) Bank balances other than (iii) above	1,489.92
(v) Loans	133.94
(vi) Other financial assets	158.95
(c) Other current assets	1,417.19
Total current assets (B)	23,950.30
TOTAL ASSETS C (A+B)	50,686.53

II Liabilities	
(1) Non current liabilities	
(a) Financial liabilities	
(i) Borrowings	11,155.93
(ii) Lease liabilities	5.98
(iii) Other financial liabilities	430.50
(b) Deferred tax liabilities (net)	2,439.22
(c) Other non current liabilities	217.99
(d) Provisions	5.50
Total non-current liabilities (D)	14,255.12
(2) Current liabilities	
(a) Financial liabilities	
(i) Borrowings	7,207.31
(ii) Lease liabilities	33.84
(iii) Trade payables	
(A) Total outstanding dues of Small Enterprises and Micro enterprises	
	305.30
(B) Total outstanding dues of creditors other than small enterprises and micro enterprises.	
	957.28
(iv) Other financial liabilities	19.48
(b) Other current liabilities	1,530.45
(c) Provisions	710.25
(d) Current Tax liabilities ( Net)	520.72
Total current liabilities (E)	11,284.63
Total liabilities G (E+F)	25,539.75

Net Assets H (C minus G) (Rs. In Lacs)	25,146.78
Number of Equity Shares (Actual Numbers)	3,91,68,100
Value per Equity Share	INR 64.20 per share

Annexure A

#### 5. STATEMENT OF LIMITING CONDITIONS

This Report has been prepared for the purposes stated herein and should not be relied upon for any other purpose. This Report is restricted for the purpose indicated in the Engagement Letter but does not preclude the management of the Company to provide a copy of this Report to third-party advisors whose review would be consistent with the intended use. I do not take any responsibility for any unauthorized use of this Report.

We owe responsibility only under the terms of the Engagement Letter. I will not be liable for any losses, claims, damages or liabilities arising out of the actions taken omissions or advice given by any other person. In no event shall we be liable for any loss, damages, cost or expenses arising in any way from fraudulent acts, misrepresentations or willful default on part of the management of the Company or their directors, employees or agents of the Company.

In the course of the valuation, we were provided with both written and verbal information, which we have evaluated through broad inquiry, analysis and review but have not carried out a due diligence or audit of the information provided for the purpose of this engagement. I have also been provided with extracts of certain agreements and am not privy to the entire agreement or all the clauses mentioned therein. we have also relied on data from external sources also to conclude the valuation. These sources are believed to be reliable and therefore, we assume no liability for the truth or accuracy of any data, opinions or estimates furnished by others that have been used in this analysis.

The valuation of Pakka Ltd. has been performed based on the last available financial statements provided by the management of the Company as of the Valuation Date. As implied by the financial statements, of Pakka Ltd, are assumed to have those legal rights to the assets and be subject to those claims represented by the liabilities presented in the financial statements. As informed by the management of the Company, there are no contingent liabilities which are expected to devolve or contingent assets with PAKKA LTD, and there are no surplus assets in PAKKA LTD, as of the date of this Report beyond those as are captured in this Report. Accordingly, we assume no responsibility and make no representations with respect to the accuracy or completeness of any information provided by and on behalf of the Company.

This Report and the results herein are specific to the purpose of valuation agreed as per the terms of the Engagement Letter, are specific to the date of this Report and are necessarily based on the prevailing financial and economic conditions as well as the written and oral information, as made available by the management of the Company as on date of this Report. Events occurring after this date may affect this Report and the assumptions used in preparing it, and I do not assume any obligation to update, revise or reaffirm this Report.

We have not reviewed the legal compliance required for the proposed transaction, except to the extent necessary for the purpose of this Report, nor provided any accounting, tax, or legal advice to the Companies, nor am I required to do so, in terms of the Engagement Letter.

We have not carried out a re-valuation of any assets of the Company, nor physically verified any assets of the Company.

This Report does not constitute a fairness opinion, solvency opinion, or an investment recommendation and is not to be construed as such either for making or divesting investment.

We are independent of the Company and hold no specific interest in the Company or any of the assets of the Company, nor do we have any conflict of interest with the Company.

The fee for this Report is not contingent upon the result of the valuation arrived therein.