

7/Govt/SE-14
3rd August, 2021

BSE Limited
Department of Corporate Service
Phiroze Jeejeebhoy Towers,
Dalai Street,
Mumbai - 400 001
Fax No.(022) 22722061,41, 39, 37

Scrip Code: 516030
Trading Symbol: YASHPAKKA

Dear Sir/Madam,

Sub: Intimation of Schedule of Conference Call under Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements), Regulations, 2015

Dear Sir/Madam,

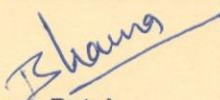
In continuation of our letter date 3rd August, 2021 pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 regarding a Conference Call for Analysts and Investors scheduled today i.e. Tuesday, 3rd August, 2021 at 06:00 P.M. (IST) to discuss the quarter ended 30th June, 2021 results of the Company with Mr. Ved Krishna, Vice Chairman, Mr. Jagdeep Hira, Managing Director and Mr. Jignesh Shah, Chief Financial Officer of the Company, kindly find attached herewith Investor Presentation to be made today.

Kindly take the above on your record and bring it to the notice of all concerned.

Thanking you,

Yours faithfully,

for Yash Pakka Limited


Bhavna Patel
Company Secretary & Compliance Officer



Encl: As above



ASH PAKKA

Packaging with a Soul

Investor Presentation Q1 2022

Who is Yash Pakka?

A Company deeply
committed to transforming
packaging to contribute
towards a cleaner planet

The Premise

SUMMARY

From a thriving kraft paper manufacturer to a sustainable packaging solutions provider by primarily using agri-residue

Point of Inflection

A vertically integrated player in sustainable and food service packaging



	Modest Start 1981	IPO on BSE 1992	Capacity Enhancement 1995	Follow-on Public offer 2005	Pulp Moulding Project 2016	2022																								
Products	<ul style="list-style-type: none"> • Low grammage kraft paper 	<ul style="list-style-type: none"> • Low grammage kraft paper 	<ul style="list-style-type: none"> • Low grammage kraft paper 	<ul style="list-style-type: none"> • Low grammage kraft paper 	<ul style="list-style-type: none"> • Low grammage kraft paper • Poster paper • Investment towards Pulp Moulding • Sugar cane pulp sale 	<ul style="list-style-type: none"> • Low grammages kraft paper • Poster Paper • Specialised value added products <ul style="list-style-type: none"> – Compostable flexible packaging – Greace proof paper – Biodegradable tableware 																								
Capacity	<ul style="list-style-type: none"> • 1,940 tons 	<ul style="list-style-type: none"> • 10,000 tons 	<ul style="list-style-type: none"> • 16,000 tons • 2.5 MW power plant 	<ul style="list-style-type: none"> • 39,100 tons • 2.5 MW + 6.0 MW power plant • 42,900 tons pulp plant • 47,850 Caustic Recovery Plant 	<ul style="list-style-type: none"> • 39,100 tons • 2.5 MW + 6.0 MW power plant • 42,900 tons pulp plant • 47,850 Caustic Recovery Plant • 3,750 tons pulp mould line • 6,600 tons pulp drying line 	<table border="1"> <tr> <td>Paper Plant</td> <td>63,000 tons</td> </tr> <tr> <td colspan="2">Includes kraft, poster, and glassine</td> </tr> <tr> <td>Tableware:</td> <td>5,343 tons</td> </tr> <tr> <td colspan="2">Also, additional capacity through outsourcing model</td> </tr> <tr> <td>Power Plant</td> <td>15 MW</td> </tr> <tr> <td colspan="2">Biomass plant uses paddy husk, pith as fuel</td> </tr> <tr> <td>Pulp Plant</td> <td>42,900 tones</td> </tr> <tr> <td colspan="2">Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp</td> </tr> <tr> <td>Caustic Recovery</td> <td>47,850 tons</td> </tr> <tr> <td colspan="2">Above average recovery</td> </tr> <tr> <td>ETP and others</td> <td>Top grade</td> </tr> <tr> <td colspan="2">Multiple measures in the plant to stay green</td> </tr> </table>	Paper Plant	63,000 tons	Includes kraft, poster, and glassine		Tableware:	5,343 tons	Also, additional capacity through outsourcing model		Power Plant	15 MW	Biomass plant uses paddy husk, pith as fuel		Pulp Plant	42,900 tones	Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp		Caustic Recovery	47,850 tons	Above average recovery		ETP and others	Top grade	Multiple measures in the plant to stay green	
Paper Plant	63,000 tons																													
Includes kraft, poster, and glassine																														
Tableware:	5,343 tons																													
Also, additional capacity through outsourcing model																														
Power Plant	15 MW																													
Biomass plant uses paddy husk, pith as fuel																														
Pulp Plant	42,900 tones																													
Uses sugar cane bagasse, an agri residue; most paper companies depend on outside supply for pulp																														
Caustic Recovery	47,850 tons																													
Above average recovery																														
ETP and others	Top grade																													
Multiple measures in the plant to stay green																														
Funding	•INR 2.5 mn	•INR 31.5 mn		•INR 283.3 mn	•INR 500 mn																									
Revenues		•INR 77.3 mn	•INR 150.45 mn	•INR 275 mn	•INR 1,730 mn																									

Recap

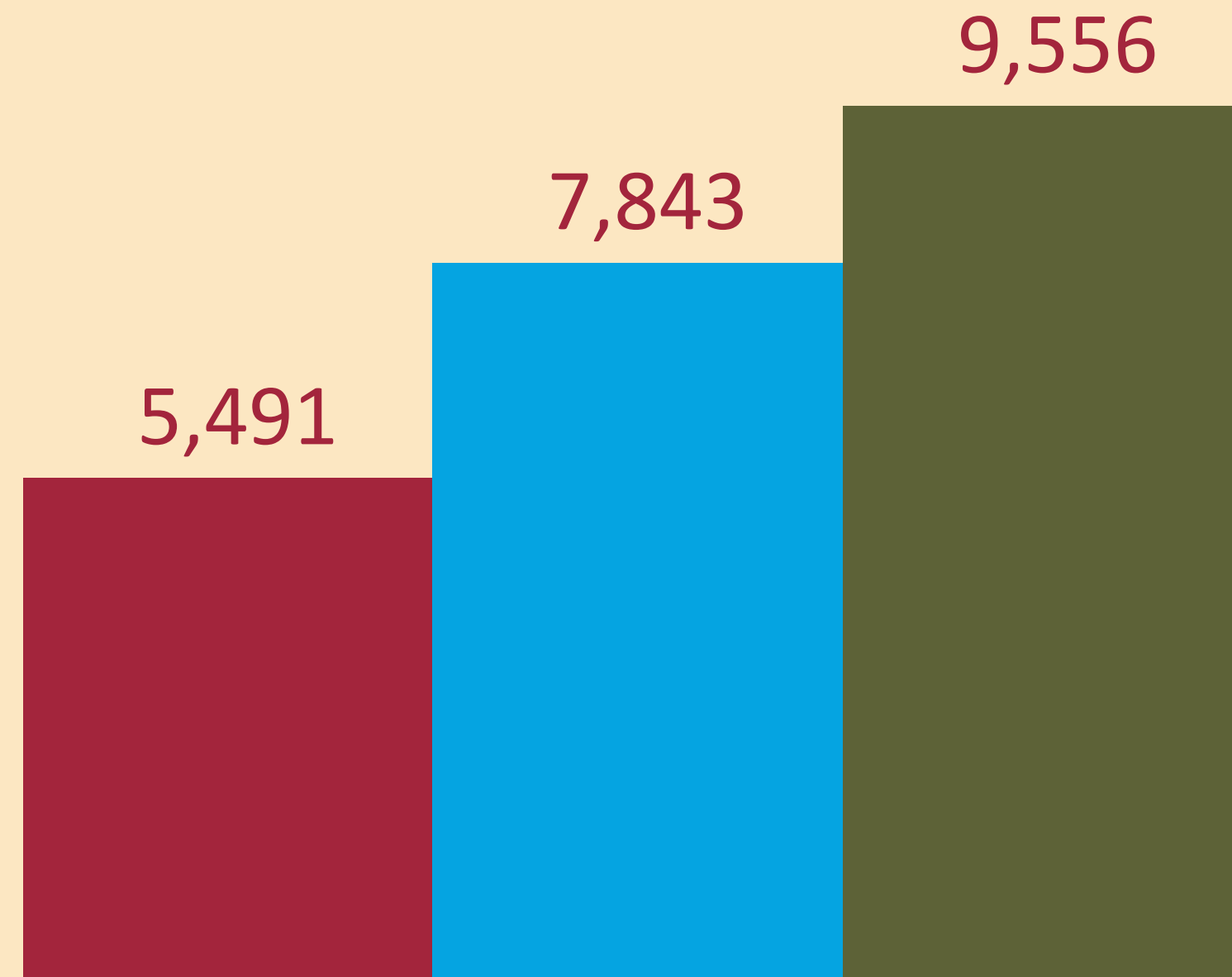
Global leadership in sustainable packaging alternates

Tonnage in MT			Goal 2025			Amount in INR		
Moulded Products			Paper for Bags			Compostable Flexible Packaging		
Tonnage	Turnover	Profit	Tonnage	Turnover	Profit	Tonnage	Turnover	Profit
30,000	5 bn	1 bn	80,000	5.6 bn	840 mn	16,500	3 bn	600 mn
Total			1,26,500	13.60 bn	2.4 bn			

Key updates

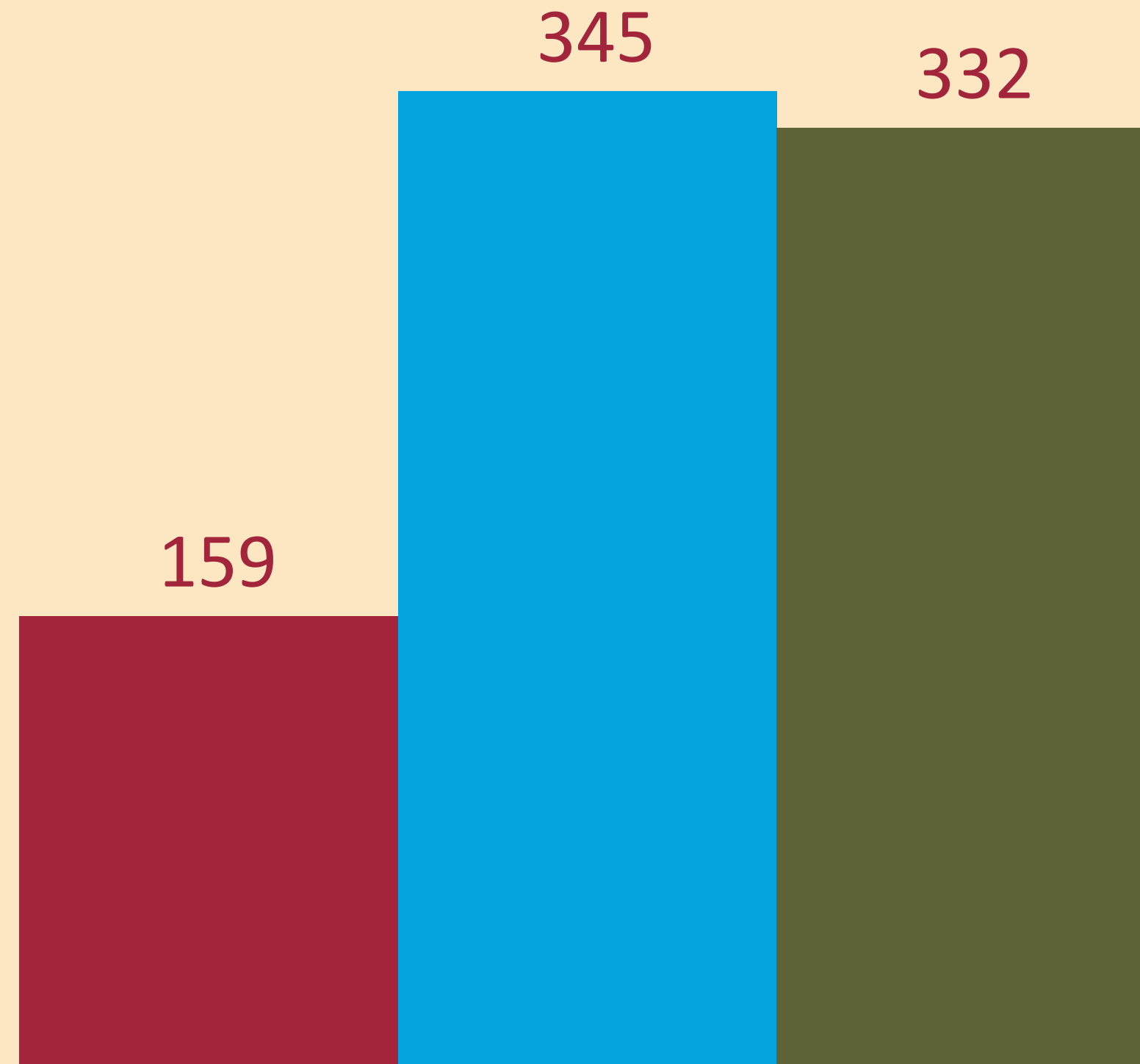
- US subsidiary established : objectives - Innovation , GCA and marketing of CHUK
- Merger with Yash Compostable Limited – NCLT approval likely this week
- Pledge release from banks under process
- Expansion project is under revision. Paper Machine 3 modification and tableware 8 machines will be completed soon
- Revenue from operations up from 58.86 Crores to 60.60 Crores.
 - Paper business revenue up 54.10 to 58.89 Crores and
 - Molded business revenue at 3.02 crores as against 8.14 crore
- Profit before tax up from 8.66 crore to 14.78 crores a growth of 70.62%.

Production : Paper (In MT)



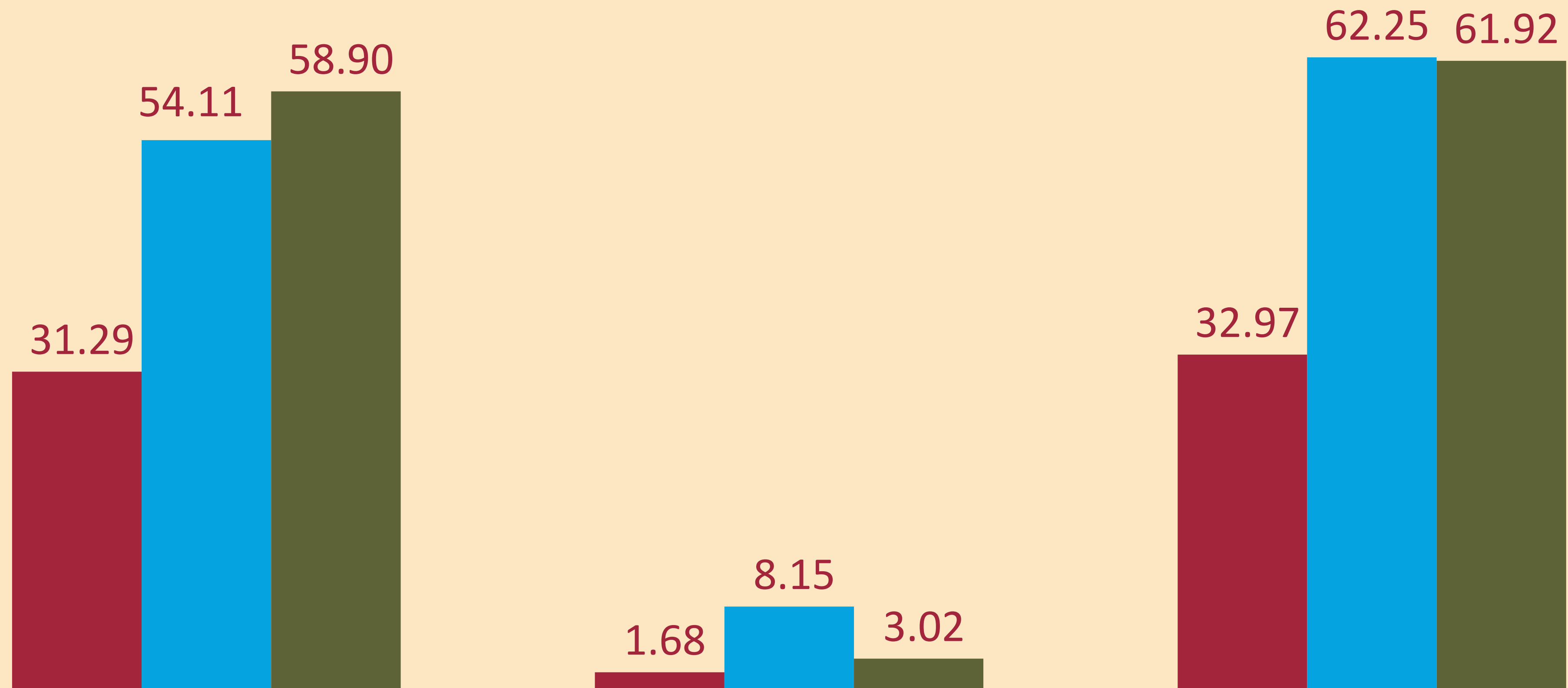
	Q1 FY 21	Q4 FY 21	Q1 FY 22
Paper	5,491	7,843	9,556

Production : Moulded Products (In MT)



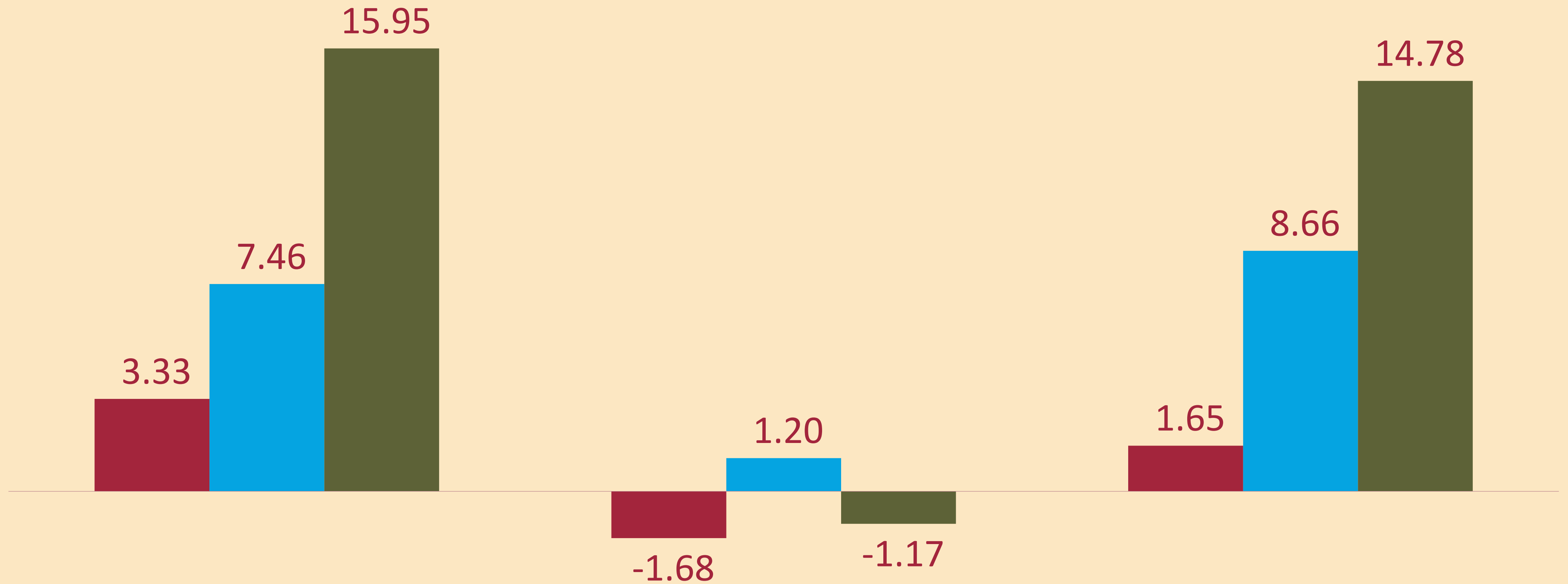
	Moulded Products
■ Q1 FY 21	159
■ Q4 FY 21	345
■ Q1 FY 22	332

Revenue : Consolidated (In Cr.)



	Pulp, & Paper	Moulded Products	Total Revenue
■ Q1 FY 21	31.29	1.68	32.97
■ Q4 FY 21	54.11	8.15	62.25
■ Q1 FY 22	58.90	3.02	61.92

Segment wise PBT (In Cr.)



	Pulp & Paper	Moulded Products	Total PBT
■ Q1 FY 21	3.33	-1.68	1.65
■ Q4 FY 21	7.46	1.20	8.66
■ Q1 FY 22	15.95	-1.17	14.78

Key Financial Figures

		Q1-22	Q4 -21	2021	2020
Sales	INR Lakh	6,060	5,887	18,365	25,239
Cost of Material	INR Lakh	2,390	2,046	7,014	10,178
Increase / Decrease	INR Lakh	-351	532	157	-59
Net COGS	INR Lakh	2,038	2,577	7,171	10,119
Gross Margin	INR Lakh	4,022	3,309	11,194	15,120
Gross Margin %		66.4%	56.2%	61.0%	59.9%
EBITDA	INR Lakh	1,991	1,403	4,354	6,191
EBITDA Margin		32.8%	23.8%	23.7%	24.5%
PBT	INR Lakh	1,478	866	2,293	3,954
PBT %		24.4%	14.7%	12.5%	15.7%
PAT	INR Lakh	1,035	671	1,672	2,762
PAT %		17.1%	11.4%	9.1%	10.9%
Capital Employed	INR Lakh	14,015	13,005	13,005	11,663
EBIT	INR Lakh	1,744	1,164	3,388	5,215
ROCE (Annulaised)		49.8%	35.8%	26.0%	44.7%
Current Assets	INR Lakh	8,912	8,507	8,507	8,399
Current Liabilities	INR Lakh	7,167	7,432	7,432	7,255
Net Working Capital	INR Lakh	1,745	1,074	1,074	1,145
Working Capital Ratio		1.24	1.14	1.14	1.16
Debt Profile					
Term Loan	INR Lakh	3,932	4,441		5,101
Working Capital Loan	INR Lakh	4,472	4,450		4,569
Total	INR Lakh	8,404	8,891		9,670

Financials Q1 FY 22 and FY 2021

Statement of Unaudited Financial Results for quarter ended 30th June, 2021

Sr No.	Particulars	(Rs. In lakhs)			
		Unaudited		Audited	
		Quarter ended	Quarter ended	Quarter ended	Year ended
		30.06.2021	30.06.2020	31.03.2021	31.03.2021
		Reviewed	Reviewed	Audited	Audited
1	Income				
	(a) Revenue from Operations	6,060.01	3,216.79	5,886.75	18,365.09
	(b) Other Income	131.78	80.46	338.61	1,132.87
	Total Income	6,191.79	3,297.25	6,225.36	19,497.96
2	Expenses				
	(a) Cost of materials consumed	2,389.80	1,251.81	2,045.52	7,009.69
	(b) Purchase of stock-in-trade	-	2.78	-	3.87
	(c) Changes in inventories of finished goods, work in progress and stock-in-trade	(351.39)	(114.83)	531.74	157.37
	(d) Employee Benefits expenses	708.08	577.76	704.18	2,794.32
	(e) Finance Costs	266.29	289.36	297.59	1,094.53
	(f) Depreciation and Amortisation expense	246.26	238.59	239.47	965.93
	(g) Power and Fuel	696.41	554.87	653.86	2,758.13
	(h) Other expenses	758.34	332.38	886.75	2,421.00
	Total Expenses	4,713.79	3,132.72	5,359.11	17,204.84
3	Profit/ (Loss) before tax [1-2]	1,478.00	164.53	866.25	2,293.12
4	Tax Expense				
	Current	257.32	28.04	157.92	411.50
	Deferred	185.65	21.91	37.33	209.51
5	Profit/ (Loss) for the year [3-4]	1,035.03	114.58	671.00	1,672.11
6	Other Comprehensive income				
	Items that will not be reclassified to profit or loss				
	(i) remeasurements of defined benefit plans	(35.38)	(11.60)	30.02	31.91
	(ii) Income taxes related to items that will not be reclassified to profit or loss	10.30	3.38	(8.74)	(9.29)
	Total Other Comprehensive Income	(25.08)	(8.22)	21.28	22.62
7	Total Comprehensive Income for the year [5+6]	1,009.95	106.36	692.28	1,694.73
8	Paid-up equity share capital (FV per share Rs. 10/- each)	3,524.00	3,524.00	3,524.00	3,524.00
9	Earnings per share (FV per share Rs. 10/- each)				
	(a) Basic (Rs)	2.94	0.33	1.90	4.74
	(b) Diluted (Rs)	2.94	0.33	1.90	4.74

Segment Results

Segment wise Revenue, Results, Assets and Liabilities					
Sr No.	Particulars	(Rs. In lakhs)			
		Unaudited		Audited	
		Quarter ended	Quarter ended	Quarter ended	Year ended
		30.06.2021	30.06.2020	31.03.2021	31.03.2021
		Reviewed	Reviewed	Audited	Audited
1	Segment Revenue (Sales and Other income)				
	- Paper & Pulp	5,889.73	3,129.09	5,410.56	17,150.84
	- Moulded Products	302.06	168.16	814.80	2,347.12
	Sub-total	6,191.79	3,297.25	6,225.36	19,497.96
	Less: Unallocable Revenue				
	Total Revenue	6,191.79	3,297.25	6,225.36	19,497.96
2	Segment Results				
	Profit before tax from each segment				
	- Paper & Pulp	1,621.58	356.62	771.27	2,187.97
	- Moulded Products	(117.02)	(168.36)	119.78	215.79
	Sub-total	1,504.56	188.26	891.05	2,403.76
	Less:				
	Other un-allocable expenditure	(26.56)	(23.73)	(24.80)	(110.64)
	Add:				
	Other un-allocable income	-	-	-	-
	Profit/ Loss Before Tax	1,478.00	164.53	866.25	2,293.12
3	Segment Assets				
	- Paper & Pulp	23,003.84	21,452.49	21,773.56	21,773.56
	- Moulded Products	3,908.16	4,656.44	4,432.11	4,432.11
	Sub-total	26,912.00	26,108.93	26,205.67	26,205.67
	Add:				
	Un-allocable assets	17.38	-	35.23	35.23
	Total Assets	26,929.38	26,108.93	26,240.90	26,240.90
4	Segment Liabilities				
	- Paper & Pulp	6,311.44	7,295.01	6,739.49	6,739.49
	- Moulded Products	4,918.73	5,658.48	5,050.00	5,050.00
	Sub-total	11,230.17	12,953.49	11,789.49	11,789.49
	Add:				
	Un-allocable liabilities	1,683.94	1,386.07	1,446.09	1,446.09
	Total Liabilities	12,914.11	14,339.56	13,235.58	13,235.58
5	Capital Employed				
	- Paper & Pulp	16,692.41	14,157.48	15,034.07	15,034.07
	- Moulded Products	(1,010.58)	(1,002.04)	(617.89)	(617.89)
	Unallocable assets less liabilities	(1,666.56)	(1,386.07)	(1,410.86)	(1,410.86)
	Capital Employed	14,015.27	11,769.37	13,005.32	13,005.32

THANK YOU

Lets connect
finance@yashpakka.com

PACKAGING WITH A SOUL

means we celebrate our oneness